# **Fact Sheet**

As of September 30, 2017

# LIBERTY GLOBAL

10.2

#### **Financials**

Equity Market Cap:

Europe Lat. Am & Caribbean Liberty Global Group LiLAC Group

\$3.7 billion (3)

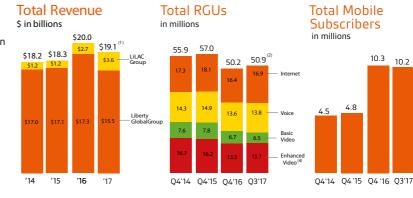
\$15.5 billion(1) \$3.6 billion (1) Revenue: \$25.0 billion (3)

IIIA I BTYA Ticker Symbols:

> **LBTYB LILAB**

LILAK **LBTYK** 

Shares Outstanding: 821 million (3) 171 million(3)



#### About Us

Liberty Global is the world's largest international TV and broadband company with operations in more than 30° countries across Europe. Latin America and the Caribbean. We invest in the infrastructure that empowers our customers to make the most of the digital revolution. Our scale and commitment to innovation enables us to develop market-leading products delivered through next-generation networks that connect our 25 million customers who subscribe to over 51 million television, broadband internet and telephony services. We also serve over 10 million mobile subscribers and offer WiFi service across 10 million access points.

#### Strategic Priorities

We put our customers first in everything we do by focusing on:

- Innovation to deliver superior connectivity, great entertainment and personalized experiences to our customers - any time and any place they choose
- · Our people, by investing in and developing our talent
- Operational excellence by optimizing and allocating capital And we create value for our shareholders through superior organic growth, opportunistic M&A and commitment to equity returns.

#### **Our Products**

We provide exceptional connectivity and entertainment experiences by combining the power of our superior networks and product innovation.

- Advanced media and entertainment platforms Horizon TV, TiVo, Yelo, and TV everywhere products like Horizon Go
- Next-generation broadband internet services with market-leading downstream speeds of up to 500 Mbps and seamless WiFi connectivity
- Feature-rich VoIP telephony accompanied by mobile voice and data
- Complete range of voice, broadband internet, data, video, wireless and cloud services to business customers across our local fiber-based networks

#### Corporate Responsibility

We believe that corporate responsibility is good for our business and good for society. It's about how we do business and how we deliver sustainable returns to our shareholders, while making the most of the opportunities and benefits that our products and services create.

- · Key priority is to promote a digital society for all
- We also actively address our responsibilities to employees, suppliers and the environment

#### Leadership

#### Dr. John C. Malone

#### Chairman

- Over 40 years of cable television and media experience
- Plays a key role in establishing the company's strategic and financial priorities
- · Industry pioneer, visionary and humanitarian, who has received numerous accolades for his work
- · Board member and/or chairman of several media and communications businesses



#### Michael T. Fries

#### Chief Executive Officer

- · A 30-year veteran of the cable and media
- · Under his leadership, Liberty Global has grown into the world's largest international cable company, an expansion he was instrumental in building over the last two decades
- Board member of a number of professional and philanthropic organizations

### Our Operations United Kingdom The Netherlands (7) Czech Republic Puerto Rico<sup>(6)</sup> Germany Poland Ireland Slovakia Belgium Latin America Europe Switzerland Austria Hungary Romania Chile CWC Consumer/B2B/Networks CWC B2B/Networks Including markets where domestic connection is completed via third party carrier networks

#### Liberty Global Group



#### Virgin Media (U.K. and Ireland)

- · Largest cable company in the U.K. and Ireland
- 14.7 million homes passed
- 5.9 million fixed-line customers
- 14.4 million RGUs
- 3.0 million mobile subscribers



#### Telenet (Belgium)

- Own 57.5% of Telenet, traded on Euronext
- · Largest cable company in Belgium
- 3.3 million homes passed
- 2.2 million fixed-line customers
- 5.0 million RGUs
- 2.9 million mobile subscribers



#### Unitymedia (Germany)

- · Second largest cable company in Germany
- 13.0 million homes passed
- 7.2 million fixed-line customers
- 13.0 million RGUs
- 334,000 mobile subscribers



#### UPC (Switzerland, Austria and Central & Eastern Europe)

- · Largest combined cable company in region
- 13.9 million homes passed
- 6.8 million fixed-line customers
- 13.2 million RGUs
- 246,000 mobile subscribers

## **Liberty Global Contacts**

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## **LiLAC Group**

## Cable & Wireless

#### Cable & Wireless (6)

- · Leading telecommunications operator in substantially all of its consumer markets, which are predominantly located in the Caribbean and Latin America
- 1.9 million homes passed
- 947,700 fixed-line customers
- 1.6 million RGUs
- 3.5 million mobile subscribers



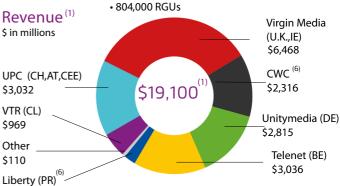
#### VTR (Chile)

- · Largest cable company in Chile
- 3.4 million homes passed
- 1.4 million fixed-line customers
- 2.9 million RGUs
- 206,000 mobile subscribers



# Liberty (Puerto Rico) (6)

- Own 60% of Liberty Puerto Rico
- Largest cable company in Puerto Rico
- 1.1 million homes passed
- 408,000 fixed-line customers



\$354 (1) Revenue is presented as annualized results for the three months ended September 30, 2017. Figures do not take account of the split-off of Liberty Latin America on January 2nd, 2018. (6) During September 2017, Hurricanes Irma and Maria caused significant damage to our operations in Puerto Rico, as well as certain geographies within C&W, resulting in disruptions to our telecommunications services within these islands. The homes passed and subscriber counts for

Puerto Rico and the impacted markets within C&W reflect the pre-hurricane homes passed and subscriber counts as of August 31, 2017 as we are still in the process of assessing the impacts of the hurricanes on our networks and subscriber counts in these markets. (7) The September 30, 2017 operational data presented for the Liberty Global Group excludes the VodafoneZiggo JV. On December 31, 2016, Ziggo Group Holding B.V. and its subsidiaries were contributed to a 50:50 joint venture with Vodafone Group plc and, accordingly, are no longer consolidated by Liberty Global plc. As of September 30, 2017, VodafoneZiggo has 4 million customers, 10 million fixed-line subscribers and 5 million mobile subscribers.