

Condensed Consolidated Financial Statements March 31, 2013

> UPC Holding B.V. Boeing Avenue 53 1119PE, Schiphol-Rijk The Netherlands

## UPC HOLDING B.V. INDEX

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## CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

	N	Aarch 31, 2013	De	cember 31, 2012
		in mi	llion	8
ASSETS				
Current assets:				
Cash and cash equivalents	€	58.0	€	58.3
Trade receivables, net		320.5		439.9
Deferred income taxes		18.7		19.2
Derivative instruments (note 4)		93.1		144.3
Prepaid expenses		50.3		31.2
Other current assets (note 11)		143.4		111.7
Total current assets		684.0		804.6
Investments (including €21.2 million and €21.7 million, respectively, measured at fair value) (note 3)		21.6		22.9
Property and equipment, net (note 6)		4,186.5		4,196.4
Goodwill (note 6)		5,587.9		5,617.3
Intangible assets subject to amortization, net (note 6)		286.0		315.0
Other assets, net (notes 4 and 11)		521.0		476.9
Total assets	€	11,287.0	€	11,433.1

## CONDENSED CONSOLIDATED BALANCE SHEETS — (Continued) (unaudited)

	March 31, 2013	December 31, 2012
	in mi	llions
LIABILITIES AND OWNERS' DEFICIT		
Current liabilities:		
Accounts payable (note 11)	€ 227.9	€ 284.1
Accrued and other liabilities (note 11)	670.7	584.6
Deferred revenue and advance payments from subscribers and others	354.9	418.3
Accrued interest	117.7	156.6
Derivative instruments (note 4)	348.6	367.8
Current portion of third-party debt and capital lease obligations (note 7)	123.0	85.4
Total current liabilities	1,842.8	1,896.8
Long-term debt and capital lease obligations (note 7):		
Third-party	9,669.7	9,508.3
Related-party (note 11)	8,729.2	8,727.5
Derivative instruments (note 4)	1,194.4	1,466.8
Other long-term liabilities (note 11)	426.3	217.4
Total liabilities	21,862.4	21,816.8
Commitments and contingencies (notes 4, 7 and 12)		
Owners' deficit (note 9):		
Parent's deficit:		
Distributions and accumulated losses in excess of contributions	(11,323.4)	(11,138.0)
Accumulated other comprehensive earnings, net of taxes	581.9	583.7
Total parent's deficit	(10,741.5)	(10,554.3)
Noncontrolling interests	166.1	170.6
Total owners' deficit	(10,575.4)	(10,383.7)
Total liabilities and owners' deficit	€ 11,287.0	€ 11,433.1

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

	Three months ended March 31,			
		2013		2012
		in mil	lions	;
Revenue (notes 11 and 13)	€	1,079.4	€	1,044.5
Operating costs and expenses:				
Operating (other than depreciation and amortization) (including stock-based compensation) (notes 10 and 11)		388.7		377.7
Selling, general and administrative (SG&A) (including stock-based compensation) (notes 10 and 11)		182.6		174.1
Related-party fees and allocations, net (note 11)		(14.7)		(0.4)
Depreciation and amortization		252.0		256.7
Impairment, restructuring and other operating items, net (notes 6 and 12)		0.1		(0.7)
		808.7		807.4
Operating income		270.7		237.1
Non-operating income (expense):				
Interest expense:				
Third-party		(150.4)		(146.3)
Related-party (note 11)		(214.7)		(215.1)
Interest income (note 11)		1.2		1.3
Realized and unrealized gains (losses) on derivative instruments, net (note 4)		147.6		(308.9)
Foreign currency transaction gains (losses), net		(146.2)		215.0
Losses on debt modification and extinguishment, net (note 7)		(66.3)		(3.0)
Other expense, net		(1.1)		(0.2)
		(429.9)		(457.2)
Loss before income taxes		(159.2)		(220.1)
Income tax expense (note 8)		(15.9)		(23.1)
Net loss		(175.1)		(243.2)
Net earnings attributable to noncontrolling interests		(8.6)		(9.1)
Net loss attributable to parent	€	(183.7)	€	(252.3)

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (unaudited)

		Three mon Marcl		
		2013 201		
		in mil	lions	
Net loss	€	(175.1)	€ (243.2)	
Other comprehensive earnings, net of taxes:				
Foreign currency translation adjustments		2.0	42.1	
Other		(0.1)	_	
Other comprehensive earnings		1.9	42.1	
Comprehensive loss		(173.2)	(201.1)	
Comprehensive earnings attributable to noncontrolling interests		(12.3)	(12.3)	
Comprehensive loss attributable to parent	€	(185.5)	€ (213.4)	

### CONDENSED CONSOLIDATED STATEMENT OF OWNERS' DEFICIT (unaudited)

		Parent's deficit			
	Distributions and accumulated losses in excess of contributions	Accumulated other comprehensive earnings, net of taxes	Total parent's deficit in millions	Non- controlling interests	Total owners' deficit
Balance at January 1, 2013	€ (11,138.0)	€ 583.7	€ (10,554.3)	€ 170.6	€ (10,383.7)
Net loss	(183.7)	_	(183.7)	8.6	(175.1)
Other comprehensive earnings (loss), net of taxes	_	(1.8)	(1.8)	3.7	1.9
Stock-based compensation (note 10)	3.5		3.5		3.5
Distributions by subsidiaries to noncontrolling interest owners (note 9)	_			(16.8)	(16.8)
Capital charge in connection with the exercise of LGI stock incentive awards (notes 10 and 11)	(	_	(5.7)	_	(5.7)
Property and equipment contributed by parent company (note 6)	3.4	_	3.4		3.4
Adjustments due to changes in subsidiaries' equity and other, net	(2.9)		(2.9)		(2.9)
Balance at March 31, 2013	€ (11,323.4)	€ 581.9	€ (10,741.5)	€ 166.1	€ (10,575.4)

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

		onths ended rch 31,
	2013	2012
	in n	nillions
Cash flows from operating activities:		
Net loss	€ (175.1	) € (243.2)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Stock-based compensation expense	3.9	4.3
Related-party fees and allocations, net	(14.7	) (0.4)
Depreciation and amortization	252.0	256.7
Impairment, restructuring and other operating items, net	0.1	(0.7)
Non-cash interest on shareholder loan	214.7	215.1
Amortization of deferred financing costs and non-cash interest accretion	5.2	5.2
Realized and unrealized losses (gains) on derivative instruments, net	(147.6	) 308.9
Foreign currency transaction losses (gains), net	146.2	(215.0)
Realized and unrealized losses due to changes in fair values of certain investments, net	0.3	_
Losses on debt modification and extinguishment, net	66.3	3.0
Deferred income tax expense (benefit)	(2.5	) 14.6
Changes in operating assets and liabilities, net of the effects of acquisitions and dispositions.	(160.3	) (119.0)
Net cash provided by operating activities	188.5	229.5
Cash flows from investing activities:		
Capital expenditures	(178.4	) (202.2)
Cash paid in connection with acquisitions, net of cash acquired		(24.6)
Other investing activities, net	(6.2	) 13.9
Net cash used by investing activities	€ (184.6	) € (212.9)

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS — (Continued) (unaudited)

	Three months ended March 31,			nded
		2013	2	2012
		in mil	lions	
Cash flows from financing activities:				
Repayments and repurchases of third-party debt and capital lease obligations	€	(283.5)	€	(577.1)
Borrowings of third-party debt		308.8		565.7
Payment of financing costs and debt premiums		(33.5)		(9.6)
Net borrowings (repayments) of related-party debt		13.7		(88.6)
Distributions by subsidiaries to noncontrolling interest owners		(6.0)		_
Net cash paid related to derivative instruments		(1.3)		(2.8)
Change in cash collateral				49.6
Other financing activities, net		(2.5)		(0.5)
Net cash used by financing activities		(4.3)		(63.3)
Effect of exchange rate changes on cash		0.1		3.9
Net decrease in cash and cash equivalents		(0.3)		(42.8)
Cash and cash equivalents:				
Beginning of period		58.3		126.5
End of period	€	58.0	€	83.7
Cash paid for interest	€	185.0	€	151.1
Net cash paid for taxes	€	8.4	€	1.0

#### (1) **Basis of Presentation**

UPC Holding B.V. (UPC Holding) is a wholly-owned subsidiary of Liberty Global Europe Holding B.V. (Liberty Global Europe). Liberty Global Europe is a wholly-owned subsidiary of Liberty Global, Inc. (LGI). In these notes, the terms "we," "our," "our company," and "us" may refer, as the context requires, to UPC Holding or collectively to UPC Holding and its subsidiaries.

UPC Holding is an international provider of video, broadband internet and telephony services, with consolidated operations at March 31, 2013 in nine European countries and in Chile. Our European broadband communications and direct-to-home satellite (DTH) operations are collectively referred to as "UPC Europe."

Our broadband communications operations in Chile are provided through our 80%-owned subsidiary, VTR Global Com SA (VTR). In May 2012, VTR Wireless SA (VTR Wireless), a subsidiary of LGI that is outside of UPC Holding, began offering mobile services in Chile through a combination of its own wireless network and certain third-party wireless access arrangements. All references to VTR in these condensed consolidated financial statements exclude the operations and financial position of VTR Wireless.

Our unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (U.S. GAAP). Accordingly, these financial statements do not include all of the information required by U.S. GAAP for complete financial statements. In the opinion of management, these financial statements reflect all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of the results of operations for the interim periods presented. The results of operations for any interim period are not necessarily indicative of results for the full year. These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in our 2012 annual report.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Estimates and assumptions are used in accounting for, among other items, the valuation of acquisition-related assets and liabilities, allowances for uncollectible accounts, deferred income taxes and related valuation allowances, loss contingencies, fair value measurements, impairment assessments, capitalization of internal costs associated with construction and installation activities, useful lives of long-lived assets, stock-based compensation and actuarial liabilities associated with certain benefit plans. Actual results could differ from those estimates.

Unless otherwise indicated, ownership percentages and convenience translations into euros are calculated as of March 31, 2013.

Certain prior period amounts have been reclassified to conform to the current year presentation.

These condensed consolidated financial statements reflect our consideration of the accounting and disclosure implications of subsequent events through May 16, 2013, the date of issuance.

#### (2) <u>Acquisition</u>

*Aster*: On September 16, 2011, a subsidiary of UPC Holding paid total cash consideration equal to PLN 2,445.7 million ( $\in$ 568.8 million at the transaction date) in connection with its acquisition of a 100% equity interest in Aster Sp. z.o.o. (Aster), a broadband communications provider in Poland (the Aster Acquisition). The approval of the Aster Acquisition by the regulatory authority in Poland was conditioned upon our agreement to dispose of certain sections of Aster's network. This condition was satisfied on May 10, 2013.

#### (3) Investments

The details of our investments are set forth below:

Accounting Method	1	March 31, 2013	December 31, 2012		
		in mil	lions		
Fair value	€	21.2	€	21.7	
Equity				0.9	
Cost		0.4		0.3	
Total	€	21.6	€	22.9	

### (4) **Derivative Instruments**

Through our subsidiaries, we have entered into various derivative instruments to manage interest rate exposure and foreign currency exposure with respect to the euro  $(\in)$ , the U.S. dollar (\$), the Swiss franc (CHF), the Chilean peso (CLP), the Czech koruna (CZK), the British pound sterling (£), the Hungarian forint (HUF), the Polish zloty (PLN), and the Romanian lei (RON). We generally do not apply hedge accounting to our derivative instruments. Accordingly, changes in the fair values of most of our derivative instruments are recorded in realized and unrealized gains or losses on derivative instruments, net, in our condensed consolidated statements of operations.

The following table provides details of the fair values of our derivative instrument assets and liabilities:

		March 31, 2013					December 31, 2012					
	С	urrent	Lor	ig-term (a)		Total	(	Current	Lor	ng-term (a)		Total
			in millions									
Assets:												
Cross-currency and interest rate derivative contracts (b)	€	91.6	€	333.8	€	425.4	€	143.0	€	295.6	€	438.6
Foreign currency forward contracts		0.9		12.5		13.4		0.5		0.3		0.8
Embedded derivatives		0.6		0.7		1.3		0.8		0.8		1.6
Total	€	93.1	€	347.0	€	440.1	€	144.3	€	296.7	€	441.0
Liabilities:												
Cross-currency and interest rate derivative contracts (b)	€	347.1	€	1,194.1	€	1,541.2	€	365.7	€	1,463.6	€	1,829.3
Foreign currency forward contracts		1.2		_		1.2		1.8		2.7		4.5
Embedded derivatives		0.3		0.3		0.6		0.3		0.5		0.8
Total	€	348.6	€	1,194.4	€	1,543.0	€	367.8	€	1,466.8	€	1,834.6

(a) Our long-term derivative assets are included in other assets, net, in our condensed consolidated balance sheets.

(b) We consider credit risk in our fair value assessments. As of March 31, 2013 and December 31, 2012, (i) the fair values of our cross-currency and interest rate derivative contracts that represented assets have been reduced by credit risk valuation adjustments aggregating €15.2 million and €8.5 million, respectively, and (ii) the fair values of our cross-currency and interest rate derivative contracts that represented liabilities have been reduced by credit risk valuation adjustments aggregating €85.2 million and €102.5 million, respectively. The adjustments to our derivative assets relate to the credit risk associated with counterparty nonperformance and the adjustments to our derivative liabilities relate to credit risk associated with our

own nonperformance. In all cases, the adjustments take into account offsetting liability or asset positions within a given contract. Our determination of credit risk valuation adjustments generally is based on our and our counterparties' credit risks, as observed in the credit default swap market and market quotations for certain of our subsidiaries' debt instruments, as applicable. The changes in the credit risk valuation adjustments associated with our cross-currency and interest rate derivative contracts resulted in a net gain (loss) of ( $\notin$ 24.0 million) and  $\notin$ 12.5 million during the three months ended March 31, 2013 and 2012, respectively. These amounts are included in realized and unrealized gains (losses) on derivative instruments, net, in our condensed consolidated statements of operations. For further information concerning our fair value measurements, see note 5.

The details of our realized and unrealized gains (losses) on derivative instruments, net, are as follows:

		Three mon Marc		
		2013		2012
Cross-currency and interest rate derivative contracts	€	132.9	€	(302.3)
Foreign currency forward contracts		14.5		(8.5)
Embedded derivatives		0.2		1.9
Total	€	147.6	€	(308.9)

The net cash received or paid related to our derivative instruments is classified as an operating, investing or financing activity in our condensed consolidated statements of cash flows based on the objective of the derivative instrument and the classification of the applicable underlying cash flows. For cross-currency or interest rate derivative contracts that are terminated prior to maturity, the cash paid or received upon termination that relates to future periods is classified as a financing activity. The classification of these cash outflows are as follows:

		Three mont March		ded
		2013	2013 2012	
		in mill		
Operating activities	€	(145.9)	€	(179.0)
Financing activities		(1.3)		(2.8)
Total	€	(147.2)	€	(181.8)

#### **Counterparty Credit Risk**

We are exposed to the risk that the counterparties to our derivative instruments will default on their obligations to us. We manage these credit risks through the evaluation and monitoring of the creditworthiness of, and concentration of risk with, the respective counterparties. In this regard, credit risk associated with our derivative instruments is spread across a relatively broad counterparty base of banks and financial institutions. We and our counterparties do not post collateral or other security, nor have we entered into master netting arrangements with any of our counterparties. At March 31, 2013, our exposure to counterparty credit risk included net derivative assets with an aggregate fair value of €373.5 million.

Under our derivative contracts, it is generally only the non-defaulting party that has a contractual option to exercise early termination rights upon the default of the other counterparty and to set off other liabilities against sums due upon such termination. However, in an insolvency of a derivative counterparty, under the laws of certain jurisdictions, the defaulting counterparty or its insolvency representatives may be able to compel the termination of one or more derivative contracts and trigger early termination payment liabilities payable by us, reflecting any mark-to-market value of the contracts for the counterparty. Alternatively, or in addition, the insolvency laws of certain jurisdictions may require the mandatory set-off of amounts due under such derivative contracts against present and future liabilities owed to us under other contracts between us and the relevant counterparty.

Accordingly, it is possible that we may be subject to obligations to make payments, or may have present or future liabilities owed to us partially or fully discharged by set-off as a result of such obligations, in the event of the insolvency of a derivative counterparty, even though it is the counterparty that is in default and not us. To the extent that we are required to make such payments, our ability to do so will depend on our liquidity and capital resources at the time. In an insolvency of a defaulting counterparty, we will be an unsecured creditor in respect of any amount owed to us by the defaulting counterparty, except to the extent of the value of any collateral we have obtained from that counterparty.

The risks we would face in the event of a default by a counterparty to one of our derivative instruments might be eliminated or substantially mitigated if we were able to novate the relevant derivative contracts to a new counterparty following the default of our counterparty. While we anticipate that, in the event of the insolvency of one of our derivative counterparties, we would seek to effect such novations, no assurance can be given that we would obtain the necessary consents to do so or that we would be able to do so on terms or pricing that would be acceptable to us or that any such novation would not result in substantial costs to us. Furthermore, the underlying risks that are the subject of the relevant derivative contracts would no longer be effectively hedged due to the insolvency of our counterparty, unless and until we novate or replace the derivative contract.

While we currently have no specific concerns about the creditworthiness of any counterparty for which we have material credit risk exposures, we cannot rule out the possibility that one or more of our counterparties could fail or otherwise be unable to meet its obligations to us. Any such instance could have an adverse effect on our cash flows, results of operations, financial condition and/or liquidity.

### Cross-currency and Interest Rate Derivative Contracts

Cross-currency Swaps:

The terms of our outstanding cross-currency swap contracts at March 31, 2013 are as follows:

Subsidiary / Final maturity date (a)	ary / du			amo due f			Notional Notional amount amount due from due to ty date (a) counterparty counterpart			amount due to	Interest rate due from counterparty	Interest rate due to counterparty
		in	millions	5								
UPC Holding:												
April 2016 (b)	\$	400.0	CHF	441.8	9.88%	9.87%						
UPC Broadband Holding B.V. (UPC Broadband Holding), a subsidiary of UPC Holding:												
November 2019	\$	500.0	€	362.9	7.25%	7.74%						
October 2020	\$	300.0	€	219.1	6 mo. LIBOR + 3.00%	6 mo. EURIBOR + 3.04%						
October 2017	\$	200.0	€	145.7	6 mo. LIBOR + 3.50%	6 mo. EURIBOR + 3.33%						
January 2020	\$	197.5	€	150.5	6 mo. LIBOR + 4.92%	6 mo. EURIBOR + 4.91%						
December 2016	\$	340.0	CHF	370.9	6 mo. LIBOR + 3.50%	6 mo. CHF LIBOR + 4.01%						
December 2014	\$	171.5	CHF	187.1	6 mo. LIBOR + 2.75%	6 mo. CHF LIBOR + 2.95%						
December 2014	€	898.4	CHF	1,466.0	6 mo. EURIBOR + 1.68%	6 mo. CHF LIBOR + 1.94%						
December 2014 - December 2016	€	360.4	CHF	589.0	6 mo. EURIBOR + 3.75%	6 mo. CHF LIBOR + 3.94%						
January 2020	€	175.0	CHF	258.6	7.63%	6.76%						
July 2020	€	107.4	CHF	129.0	6 mo. EURIBOR + 3.00%	6 mo. CHF LIBOR + 3.28%						
January 2017	€	75.0	CHF	110.9	7.63%	6.98%						
July 2015	€	123.8	CLP	86,500.0	2.50%	5.84%						
December 2015	€	69.1	CLP	53,000.0	3.50%	5.75%						
December 2014	€	365.8	CZK	10,521.8	5.48%	5.56%						
December 2014 - December 2016	€	60.0	CZK	1,703.1	5.50%	6.99%						
July 2017	€	39.6	CZK	1,000.0	3.00%	3.75%						
December 2014	€	260.0	HUF	75,570.0	5.50%	9.40%						
December 2014 - December 2016	€	260.0	HUF	75,570.0	5.50%	10.56%						
December 2016	€	150.0	HUF	43,367.5	5.50%	9.20%						
July 2018	€	78.0	HUF	19,500.0	5.50%	9.15%						
December 2014	€	400.5	PLN	1,605.6	5.50%	7.50%						
December 2014 - December 2016	€	245.0	PLN	1,000.6	5.50%	9.03%						
September 2016	€	200.0	PLN	892.7	6.00%	8.19%						
July 2017	€	82.0	PLN	318.0	3.00%	5.60%						

(a) For each subsidiary, the notional amount of multiple derivative instruments that mature within the same calendar month are shown in the aggregate and interest rates are presented on a weighted average basis. For derivative instruments that were

in effect as of March 31, 2013, we present a single date that represents the applicable final maturity date. For derivative instruments that become effective subsequent to March 31, 2013, we present a range of dates that represents the period covered by the applicable derivative instrument.

(b) Unlike the other cross-currency swaps presented in this table, the UPC Holding cross-currency swap does not involve the exchange of notional amounts at the inception and maturity of the instrument. Accordingly, the only cash flows associated with this instrument are interest payments and receipts.

Cross-currency Interest Rate Swaps:

The terms of our outstanding cross-currency interest rate swap contracts at March 31, 2013 are as follows:

Subsidiary / Final maturity date (a)				nal amount lue to nterparty	Interest rate due from counterparty	Interest rate due to counterparty
		in	millions			
UPC Broadband Holding:						
July 2018	\$	425.0	€	320.9	6 mo. LIBOR + 1.75%	6.08%
September 2014 - January 2020	\$	327.5	€	249.5	6 mo. LIBOR + 4.92%	7.52%
December 2014	\$	300.0	€	226.5	6 mo. LIBOR + 1.75%	5.78%
December 2014 - July 2018	\$	300.0	€	226.5	6 mo. LIBOR + 2.58%	6.80%
December 2016	\$	296.6	€	219.8	6 mo. LIBOR + 3.50%	6.75%
July 2018	\$	100.0	€	75.4	6 mo. LIBOR + 3.00%	6.97%
November 2019	\$	250.0	CHF	226.8	7.25%	6 mo. CHF LIBOR + 5.01%
January 2020	\$	225.0	CHF	206.3	6 mo. LIBOR + 4.81%	5.44%
December 2014	\$	340.0	CLP	181,322.0	6 mo. LIBOR + 1.75%	8.76%
December 2016	\$	201.5	RON	489.3	6 mo. LIBOR + 3.50%	14.01%
December 2014	€	134.2	CLP	107,800.0	6 mo. EURIBOR + 2.00%	10.00%
VTR:						
September 2014	\$	446.5	CLP	247,137.8	6 mo. LIBOR + 3.00%	11.16%

(a) For each subsidiary, the notional amount of multiple derivative instruments that mature within the same calendar month are shown in the aggregate and interest rates are presented on a weighted average basis. For derivative instruments that were in effect as of March 31, 2013, we present a single date that represents the applicable final maturity date. For derivative instruments that become effective subsequent to March 31, 2013, we present a range of dates that represents the period covered by the applicable derivative instrument.

#### Interest Rate Swaps:

The terms of our outstanding interest rate swap contracts at March 31, 2013 are as follows:

Subsidiary / Final maturity date (a)		onal amount	Interest rate due from counterparty	Interest rate due to counterparty
	in	millions		
UPC Broadband Holding:				
January 2014		1,300.0	1 mo. LIBOR + 3.49%	6 mo. LIBOR + 3.32%
July 2020		1,000.0	6.63%	6 mo. LIBOR + 3.03%
January 2022	\$	750.0	6.88%	6 mo. LIBOR + 4.89%
January 2014	€	2,750.0	1 mo. EURIBOR + 3.76%	6 mo. EURIBOR + 3.52%
December 2014	€	971.8	6 mo. EURIBOR	2.97%
July 2020	€	750.0	6.38%	6 mo. EURIBOR + 3.16%
January 2015 - January 2021	€	750.0	6 mo. EURIBOR	2.57%
July 2013 - December 2014	€	500.0	6 mo. EURIBOR	4.67%
January 2015 - December 2016	€	500.0	6 mo. EURIBOR	4.32%
July 2014	€	337.0	6 mo. EURIBOR	3.94%
January 2015 - January 2023	€	290.0	6 mo. EURIBOR	2.79%
December 2015	€	263.3	6 mo. EURIBOR	3.97%
January 2023	€	210.0	6 mo. EURIBOR	2.88%
January 2014	€	185.0	6 mo. EURIBOR	4.04%
January 2015 - January 2018	€	175.0	6 mo. EURIBOR	3.74%
July 2020	€	171.3	6 mo. EURIBOR	4.32%
January 2015 - July 2020		171.3	6 mo. EURIBOR	3.95%
January 2015 - November 2021	€	107.0	6 mo. EURIBOR	2.89%
December 2013	€	90.5	6 mo. EURIBOR	0.90%
December 2014	CHF	2,380.0	6 mo. CHF LIBOR	2.81%
January 2015 - January 2022	CHF	711.5	6 mo. CHF LIBOR	1.89%
January 2015 - January 2021	CHF	500.0	6 mo. CHF LIBOR	1.65%
January 2015 - January 2018	CHF	400.0	6 mo. CHF LIBOR	2.51%
January 2015 - December 2016	CHF	370.9	6 mo. CHF LIBOR	3.82%
January 2015 - November 2019	CHF	226.8	6 mo. CHF LIBOR + 5.01%	6.88%
July 2013	CLP	61,500.0	6.77%	6 mo. TAB
VTR:		,		
July 2013	CLP	61,500.0	6 mo. TAB	7.78%

<sup>(</sup>a) For each subsidiary, the notional amount of multiple derivative instruments that mature within the same calendar month are shown in the aggregate and interest rates are presented on a weighted average basis. For derivative instruments that were in effect as of March 31, 2013, we present a single date that represents the applicable final maturity date. For derivative instruments that become effective subsequent to March 31, 2013, we present a range of dates that represents the period covered by the applicable derivative instrument.

### Interest Rate Cap

Our sold interest rate cap contract with respect to EURIBOR is detailed below:

		March 3	31, 2013	
Subsidiary / Final maturity date (a)		tional ount	EURIBOR cap rate	
	in m	illions		
Interest rate cap sold (b):				
UPC Broadband Holding:				
January 2015 - January 2020	€	735.0	7.00%	

(a) As this derivative instrument becomes effective subsequent to March 31, 2013, we present a range of dates that represents the period covered by the derivative instrument.

(b) Our sold interest rate cap requires that we make payments to the counterparty when EURIBOR exceeds the EURIBOR cap rate.

#### Interest Rate Collars

Our interest rate collar contracts establish floor and cap rates with respect to EURIBOR on the indicated notional amounts, as detailed below:

	March 31, 2013				
Subsidiary / Final maturity date (a)		otional mount	EURIBOR floor rate (b)	EURIBOR cap rate (c)	
	in	millions			
UPC Broadband Holding:					
January 2015 - January 2020	€	1,135.0	1.00%	3.54%	

(a) The notional amount of multiple derivative instruments that mature within the same calendar month are shown in the aggregate. As these derivative instruments become effective subsequent to March 31, 2013, we present a range of dates that represents the period covered by the applicable derivative instrument.

(b) We make payments to the counterparty when EURIBOR is less than the EURIBOR floor rate.

(c) We receive payments from the counterparty when EURIBOR is greater than the EURIBOR cap rate.

#### **UPC Holding Cross-Currency Options**

Pursuant to its cross-currency option contracts, UPC Holding has the option to deliver U.S. dollars to the counterparty in exchange for Swiss frances at a fixed exchange rate of 0.7354 Swiss frances per one U.S. dollar, in the notional amounts listed below:

Contract expiration date		Notional amount at March 31, 2013				
		in millions				
April 2018	\$	419.8				
October 2016	\$	19.8				
April 2017	\$	19.8				
October 2017	\$	19.8				

#### Foreign Currency Forwards

The following table summarizes our outstanding foreign currency forward contracts at March 31, 2013:

Subsidiary		rency chased ward		irrency sold rward	Maturity dates
		in m	illions		
UPC Holding	\$	479.0	CHF	415.1	October 2016 - April 2018
UPC Broadband Holding	\$	0.5	CZK	9.4	April 2013 - May 2013
UPC Broadband Holding	€	31.7	CHF	38.2	April 2013 - March 2014
UPC Broadband Holding	€	4.5	CZK	114.9	April 2013 - September 2013
UPC Broadband Holding	€	8.7	HUF	2,550.0	April 2013 - September 2013
UPC Broadband Holding	€	24.4	PLN	103.6	April 2013 - September 2013
UPC Broadband Holding	£	1.8	€	2.3	April 2013 - September 2013
UPC Broadband Holding	CHF	12.0	€	9.8	April 2013
UPC Broadband Holding	CZK	250.0	€	9.7	April 2013
UPC Broadband Holding	HUF	3,600.0	€	11.8	April 2013
UPC Broadband Holding	PLN	54.0	€	12.9	April 2013
UPC Broadband Holding	RON	13.0	€	2.9	April 2013
VTR	\$	30.4	CLP	15,220.9	April 2013 - March 2014

#### (5) Fair Value Measurements

We use the fair value method to account for (i) certain of our investments and (ii) our derivative instruments. The reported fair values of these investments and derivative instruments as of March 31, 2013 likely will not represent the value that will be realized upon the ultimate settlement or disposition of these assets and liabilities. In the case of the investments that we account for using the fair value method, the values we realize upon disposition will be dependent upon, among other factors, market conditions and the historical and forecasted financial performance of the investees at the time of any such disposition. With respect to our derivative instruments, we expect that the values realized generally will be based on market conditions at the time of settlement, which may occur at the maturity of the derivative instrument or at the time of the repayment or refinancing of the underlying debt instrument.

U.S. GAAP provides for a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. Level 1 inputs are quoted market prices in active markets for identical assets or liabilities that the reporting

entity has the ability to access at the measurement date. Level 2 inputs are inputs other than quoted market prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability. We record transfers of assets or liabilities in or out of Levels 1, 2 or 3 at the beginning of the quarter during which the transfer occurred. During the three months ended March 31, 2013, no such transfers were made.

All of our Level 2 inputs (interest rate futures, swap rates and certain of the inputs for our weighted average cost of capital calculations) and certain of our Level 3 inputs (forecasted volatilities and credit spreads) are obtained from pricing services. These inputs, or interpolations or extrapolations thereof, are used in our internal models to calculate, among other items, yield curves, forward interest and currency rates and weighted average cost of capital rates. In the normal course of business, we receive market value assessments from the counterparties to our derivative contracts. Although we compare these assessments to our internal valuations and investigate unexpected differences, we do not otherwise rely on counterparty quotes to determine the fair values of our derivative instruments. The midpoints of applicable bid and ask ranges generally are used as inputs for our internal valuations.

Our investments that we account for at fair value are privately-held companies, and therefore, quoted market prices are unavailable. The valuation technique we use for such investments is a combination of an income approach (discounted cash flow model based on forecasts) and a market approach (market multiples of similar businesses). With the exception of certain inputs for our weighted average cost of capital calculations that are derived from pricing services, the inputs used to value these investments are based on unobservable inputs derived from our assumptions. Therefore, the valuation of our privately-held investments falls under Level 3 of the fair value hierarchy. Any reasonably foreseeable changes in assumed levels of unobservable inputs would not be expected to have a material impact on our financial position or results of operations.

As further described in note 4, we have entered into various derivative instruments to manage our interest rate and foreign currency exchange risk. The recurring fair value measurements of these derivative instruments are determined using discounted cash flow models. Most of the inputs to these discounted cash flow models consist of, or are derived from, observable Level 2 data for substantially the full term of these derivative instruments. This observable data includes applicable interest rate futures and swap rates, which are retrieved or derived from available market data. Although we may extrapolate or interpolate this data, we do not otherwise alter this data in performing our valuations. We incorporate a credit risk valuation adjustment in our fair value measurements to estimate the impact of both our own nonperformance risk and the nonperformance risk of our counterparties. Our and our counterparties' credit spreads are Level 3 inputs that are used to derive the credit risk valuation adjustments with respect to our various interest rate and foreign currency derivative valuations. As we would not expect changes in our or our counterparties' credit spreads to have a significant impact on the valuations of these derivative instruments, we have determined that these valuations fall under Level 2 of the fair value hierarchy. Our credit risk valuation adjustments with respect to our cross-currency and interest rate swaps are quantified and further explained in note 4.

Fair value measurements are also used in connection with nonrecurring valuations performed in connection with impairment assessments and acquisition accounting. These nonrecurring valuations include the valuation of reporting units, customer relationship intangible assets, property and equipment and the implied value of goodwill. The valuation of private reporting units is based at least in part on discounted cash flow analyses. With the exception of certain inputs for our weighted average cost of capital and discount rate calculations that are derived from pricing services, the inputs used in our discounted cash flow analyses, such as forecasts of future cash flows, are based on our assumptions. The valuation of customer relationships is primarily based on an excess earnings methodology, which is a form of a discounted cash flow analysis. The excess earnings methodology requires us to estimate the specific cash flows expected from the customer relationship, considering such factors as estimated customer life, the revenue expected to be generated over the life of the customer, contributory asset charges, and other factors. Tangible assets are typically valued using a replacement or reproduction cost approach, considering factors such as current prices of the same or similar equipment, the age of the equipment and economic obsolescence. The implied value of goodwill is determined by allocating the fair value of a reporting unit to all of the assets and liabilities of that unit as if the reporting unit had been acquired in a business combination, with the residual amount allocated to goodwill. All of our nonrecurring valuations use significant unobservable inputs and therefore fall under Level 3 of the fair value hierarchy. We did not perform significant nonrecurring fair value measurements during the three months ended March 31, 2013 or 2012. A summary of our assets and liabilities that are measured at fair value on a recurring basis is as follows:

			F		measurements at 31, 2013 using:			
<u>Description</u>		March 31, 2013		gnificant other oservable inputs Level 2)	une	gnificant observable inputs Level 3)		
Assets:			ın	millions				
Derivative instruments:								
Cross-currency and interest rate derivative contracts	€	425.4	€	425.4	€			
Foreign currency forward contracts		13.4		13.4		_		
Embedded derivatives		1.3		1.3		—		
Total derivative instruments		440.1		440.1				
Investments		21.2		—		21.2		
Total assets	€	461.3	€	440.1	€	21.2		
Liabilities - derivative instruments:								
Cross-currency and interest rate derivative contracts	€	1,541.2	€	1,541.2	€			
Foreign currency forward contracts		1.2		1.2				
Embedded derivatives		0.6		0.6				
Total liabilities	€	1,543.0	€	1,543.0	€			

					easurements at 1, 2012 using:											
<u>Description</u>	December 31, 2012												Significant other observable inputs (Level 2) in millions		un	ignificant observable inputs (Level 3)
Assets:																
Derivative instruments:																
Cross-currency and interest rate derivative contracts	€	438.6	€	438.6	€	—										
Foreign currency forward contracts		0.8		0.8		—										
Embedded derivatives		1.6		1.6												
Total derivative instruments		441.0		441.0												
Investments		21.7				21.7										
Total assets	€	462.7	€	441.0	€	21.7										
Liabilities - derivative instruments:																
Cross-currency and interest rate derivative contracts	€	1,829.3	€	1,829.3	€	—										
Foreign currency forward contracts		4.5		4.5		—										
Embedded derivatives		0.8		0.8												
Total liabilities	€	1,834.6	€	1,834.6	€											

A reconciliation of the beginning and ending balances of our investments measured at fair value on a recurring basis using significant unobservable, or Level 3, inputs is as follows (in millions):

Balance at January 1, 2013	€	21.7
Net loss (a)		(0.3)
Foreign currency translation adjustments and other, net		(0.2)
Balance at March 31, 2013	€	21.2

(a) The net loss recognized during the first three months of 2013, which is included in other expense, net, in our condensed consolidated statement of operations, relates to investments that we continue to carry on our condensed consolidated balance sheet as of March 31, 2013.

#### (6) Long-lived Assets

#### Property and Equipment, Net

The details of our property and equipment and the related accumulated depreciation are set forth below:

	N	/arch 31, 2013	Dee	cember 31, 2012
Distribution systems	€	5,349.0	€	5,331.8
Customer premises equipment		2,065.7		2,012.4
Support equipment, buildings and land		986.5		931.7
		8,401.2		8,275.9
Accumulated depreciation		(4,214.7)		(4,079.5)
Total property and equipment, net	€	4,186.5	€	4,196.4

During the three months ended March 31, 2013 and 2012, we recorded non-cash increases to our property and equipment related to (i) vendor financing arrangements of  $\notin$ 44.8 million and  $\notin$ 4.6 million, respectively, and (ii) assets acquired under capital leases of  $\notin$ 0.7 million and  $\notin$ 0.4 million, respectively. Furthermore, during the three months ended March 31, 2013 and 2012, we recorded non-cash increases to our property and equipment of  $\notin$ 3.4 million and  $\notin$ 14.0 million, respectively, related to assets acquired on our behalf pursuant to vendor financing and capital lease arrangements of Liberty Global B.V. (LG B.V.), a subsidiary of LGI outside of UPC Holding. The transfer of these assets to our company was settled through (i) a non-cash contribution from our parent company and (ii) an increase to the shareholder loan payable. For additional information, see notes 7 and 11.

### Goodwill

Changes in the carrying amount of our goodwill during the three months ended March 31, 2013 are set forth below:

		ary 1, )13	Forei curre transla adjustn	ncy ation	N	1arch 31, 2013
			in milli	ions		
UPC Europe:						
The Netherlands	€	914.3	€		€	914.3
Switzerland		2,354.9		(20.0)		2,334.9
Other Western Europe		781.5		1.5		783.0
Total Western Europe		4,050.7		(18.5)		4,032.2
Central and Eastern Europe		1,143.9		(29.9)		1,114.0
Total UPC Europe		5,194.6		(48.4)		5,146.2
VTR (Chile)		422.7		19.0		441.7
Total	€	5,617.3	€	(29.4)	€	5,587.9

If, among other factors, (i) LGI's equity values were to decline significantly, or (ii) the adverse impacts of economic, competitive, regulatory or other factors were to cause our results of operations or cash flows to be worse than anticipated, we could conclude in future periods that impairment charges are required in order to reduce the carrying values of our goodwill, and to a lesser extent, other long-lived assets. Any such impairment charges could be significant.

At March 31, 2013 and December 31, 2012 and based on exchange rates as of those dates, the amount of our accumulated goodwill impairments was  $\notin$ 176.0 million and  $\notin$ 174.9 million, respectively. These amounts include accumulated impairments related to our broadband communications operations in Romania, which are included within UPC Europe's Central and Eastern Europe segment.

#### Intangible Assets Subject to Amortization, Net

The details of our intangible assets subject to amortization are set forth below:

			Mar	ch 31, 2013				D	ecen	ber 31, 201	2	
	ca	Gross irrying mount		cumulated ortization		Net rrying mount	ca	Gross rrying mount		cumulated ortization		Net rrying nount
						in mi	llion	s				
Customer relationships	€	936.5	€	(656.7)	€	279.8	€	943.3	€	(636.8)	€	306.5
Other		19.2		(13.0)		6.2		19.6		(11.1)		8.5
Total	€	955.7	€	(669.7)	€	286.0	€	962.9	€	(647.9)	€	315.0

### (7) <u>Debt and Capital Lease Obligations</u>

The euro equivalents of the components of our consolidated debt and capital lease obligations are as follows:

	March	31, 2013										
	Weighted average	Unused		Estimated fa	air v	value (c)		Carrying	valu	e (d)		
	interest rate (a)	borrowing capacity (b)	I	March 31, 2013				ecember 31, 2012	Ι	March 31, 2013	De	cember 31, 2012
						in millions						
Third-party debt:												
Parent - UPC Holding Senior Notes Subsidiaries:	7.53%	€ —	€	2,385.9	€	2,417.2	€	2,268.3	€	2,202.0		
UPC Broadband Holding Bank Facility	3.85%	1,078.1		4,210.9		4,163.4		4,182.4		4,142.5		
UPCB SPE Notes	6.88%			3,463.3		3,411.6		3,196.4		3,140.9		
Vendor financing (e)	3.62%			120.6		82.9		120.6		82.9		
Other	6.60%	_		0.2		0.2		0.2		0.2		
Total third-party debt	5.70%	1,078.1	€	10,180.9	€	10,075.3		9,767.9		9,568.5		
Related-party debt (note 11):												
Shareholder loan (f)	9.79%	_		(g)		(g)		8,708.5		8,712.3		
Other (h)	9.29%	_		(g)		(g)		20.7		15.2		
Total related-party debt	9.79%							8,729.2		8,727.5		
Total debt	7.62%	€ 1,078.1						18,497.1		18,296.0		
Capital lease obligations								24.8		25.2		
Total debt and capital lease obligations								18,521.9		18,321.2		
Current maturities								(123.0)		(85.4)		
Long-term debt and capital lease obligation	tions						€	18,398.9	€	18,235.8		

<sup>(</sup>a) Represents the weighted average interest rate in effect at March 31, 2013 for all borrowings outstanding pursuant to each debt instrument including any applicable margin. The interest rates presented represent stated rates and do not include the impact of our interest rate derivative contracts, deferred financing costs, original issue discounts or commitment fees, all of which affect our overall cost of borrowing. Including the effects of derivative instruments, original issue discounts and commitment fees, but excluding the impact of financing costs, our weighted average interest rate on our aggregate variable-and fixed-rate indebtedness was approximately 7.8% at March 31, 2013. For information concerning our derivative instruments, see note 4.

<sup>(</sup>b) Unused borrowing capacity represents the maximum availability under the applicable facility at March 31, 2013 without regard to covenant compliance calculations or other conditions precedent to borrowing. At March 31, 2013, the full amount of unused borrowing capacity was available to be borrowed under each of the respective facilities except as noted below. At March 31, 2013, our availability under the UPC Broadband Holding Bank Facility (as defined and described below) was limited to €752.8 million. When the relevant March 31, 2013 compliance reporting requirements have been completed, we anticipate that our availability under the UPC Broadband Holding Bank Facility will be limited to €542.2 million.

<sup>(</sup>c) The estimated fair values of our debt instruments were determined using the average of applicable bid and ask prices (mostly Level 1 of the fair value hierarchy) or, when quoted market prices are unavailable or not considered indicative of fair value, discounted cash flow models (mostly Level 2 of the fair value hierarchy). The discount rates used in the cash flow models

are based on the market interest rates and estimated credit spreads of the applicable entity, to the extent available, and other relevant factors. For additional information concerning fair value hierarchies, see note 5.

- (d) Amounts include the impact of discounts, where applicable.
- (e) Represents amounts owed pursuant to interest-bearing vendor financing arrangements that are generally due within one year. At March 31, 2013 and December 31, 2012, the amounts owed pursuant to these arrangements include (i) €112.8 million and €73.2 million, respectively, related to third-party vendor financing obligations for which we and LG Europe are coobligors, and (ii) €9.3 million and €5.8 million, respectively, of value-added taxes that were paid on our behalf by the vendor. Repayments of vendor financing obligations are included in repayments and repurchases of debt and capital lease obligations in our condensed consolidated cash flow statements.
- (f) UPC Holding has an unsecured shareholder loan with its immediate parent, Liberty Global Europe Financing B.V. (LGE Financing), which, as amended, is scheduled to be repaid in 2030 and is subordinated in right of payment to the prior payment in full of the UPC Holding Senior Notes in the event of (i) a total or partial liquidation, dissolution or winding up of UPC Holding, (ii) a bankruptcy, reorganization, insolvency, receivership or similar proceeding relating to UPC Holding or its property, (iii) an assignment for the benefit of creditors or (iv) any marshaling of UPC Holding's assets or liabilities. Accrued interest is included in other long-term liabilities until the end of each fiscal year and then it is transferred to the loan balance. The interest rate on the shareholder loan is reviewed annually, with adjustments effective on January 1 of each year. The interest rate was 9.79% for both the three months ended March 31, 2013 and 2012. The net decrease in the shareholder loan balance during 2013 includes (a) cash borrowings of  $\notin$ 573.8 million (b) cash payments of  $\notin$ 564.9 million, (c) a  $\notin$ 6.4 million non-cash decrease related to the settlement of related-party capital additions and (d) a  $\notin$ 6.3 million non-cash decrease related to the settlement of related-party capital additions. During the three months ended March 31, 2013 and 2012, none of the debt repayments were payments of interest.
- (g) The fair values are not subject to reasonable estimation due to the related-party nature of these loans.
- (h) Represents borrowings under a loan agreement between a subsidiary of LGI and UPC Equipment B.V., an unrestricted subsidiary of UPC Broadband Holding, as contemplated by the UPC Broadband Holding Bank Facility. This note bears interest at 9.29% as of March 31, 2013 and matures in March 2032. The interest rate on this note is reviewed annually, with adjustments effective on January 1 of each year. Accrued interest is included in other long-term liabilities until the end of each fiscal year and then it is transferred to the loan balance.

#### UPC Broadband Holding Bank Facility

The UPC Broadband Holding Bank Facility, as amended, is the senior secured credit facility of UPC Broadband Holding. The details of our borrowings under the UPC Broadband Holding Bank Facility are summarized in the following table:

		March 31, 2013							
Facility	Final maturity date Interest rate		(ir	cility amount borrowing urrency) (a)	Unused borrowing capacity (b)	Carrying value (c)			
					in millions				
Q	July 31, 2014	EURIBOR + 2.75%	€	30.0	€ 30.0	€ —			
R (d)	December 31, 2015	EURIBOR + 3.25%	€	290.7		290.7			
S (d)	December 31, 2016	EURIBOR + 3.75%	€	1,204.5		1,204.5			
Τ	December 31, 2016	LIBOR + 3.50%	\$	260.2		201.9			
U (d)	December 31, 2017	EURIBOR + 4.00%	€	750.8		750.8			
V (e)	January 15, 2020	7.625%	€	500.0		500.0			
W	March 31, 2015	EURIBOR + 3.00%	€	144.1	144.1				
X	December 31, 2017	LIBOR + 3.50%	\$	1,042.8		813.3			
Y (e)	July 1, 2020	6.375%	€	750.0	_	750.0			
Z (e)	July 1, 2020	6.625%	\$	1,000.0		779.9			
AA	July 31, 2016	EURIBOR + 3.25%	€	904.0	904.0				
AC (e)	November 15, 2021	7.250%	\$	750.0		584.9			
AD (e)	January 15, 2022	6.875%	\$	750.0		584.9			
AE	December 31, 2019	EURIBOR + 3.75%	€	535.5		535.5			
AF	January 31, 2021	LIBOR + 3.00% (f)	\$	500.0		385.7			
Elimination of Facilities V, Y, Z, AC	and AD in consolidation	on (e)				(3,199.7)			
Total					€ 1,078.1	€ 4,182.4			

(a) Except as described in (e) below, amounts represent total third-party facility amounts at March 31, 2013 without giving effect to the impact of discounts.

(c) The carrying values of Facilities T and AF include the impact of discounts.

<sup>(</sup>b) At March 31, 2013, our availability under the UPC Broadband Holding Bank Facility was limited to €752.8 million. When the relevant March 31, 2013 compliance reporting requirements have been completed, we anticipate that our availability under the UPC Broadband Holding Bank Facility will be limited to €542.2 million. Facility Q, Facility W and Facility AA have commitment fees on unused and uncanceled balances of 0.75%, 1.2% and 1.3% per year, respectively.

<sup>(</sup>d) On March 26, 2013, UPC Broadband Holding entered into a new additional facility accession agreement (the Additional Facility AG Accession Agreement) under the UPC Broadband Holding Bank Facility. Pursuant to the Additional Facility AG Accession Agreement, certain lenders (the Rolling AG Lenders) under Facility R, S and U agreed to roll their respective Facility R, S, and U commitments into a new term loan facility (Facility AG) in an aggregate amount of €1,472.4 million. Liberty Global Services B.V. (Liberty Global Services), a wholly-owned subsidiary of UPC Broadband Holding, was the initial lender under the Additional Facility AG Accession Agreement and novated its Facility AG commitments to the Rolling AG Lenders in April 2013. In April 2013, Facility AG was drawn in full and the borrowings were used to repay €66.2 million of Facility R, €655.4 million of Facility S, and all of Facility U. Facility AG has a maturity date of March 31, 2021 and an interest rate of EURIBOR + 3.75%. At any time during the twelve-month period that began on March 26, 2013, upon the occurrence of a voluntary prepayment of any or all of Facility AG, UPC Financing Partnership (UPC Financing), a wholly-owned subsidiary of UPC Holding, agrees to pay a prepayment fee (in addition to the principal amount of the prepayment)

in an amount equal to 1.0% of the principal amount of the outstanding Facility AG advance being prepaid, plus accrued and unpaid interest then due on the amount of the outstanding Facility AG advance prepaid to the date of prepayment.

- (e) The UPCB SPE Notes were issued by certain special purpose entities (the UPCB SPEs) that were created for the primary purpose of facilitating the offering of certain senior secured notes (the UPCB SPE Notes). The proceeds from the UPCB SPE Notes were used to fund additional Facilities V, Y, Z, AC and AD (each a UPCB Funded Facility), with UPC Financing as the borrower. Each UPCB SPE is dependent on payments from UPC Financing under the applicable UPCB Funded Facility in order to service its payment obligations under its UPCB SPE Notes. Although UPC Financing has no equity or voting interest in any of the UPCB SPEs, each of the UPCB Funded Facility loans creates a variable interest in the respective UPCB SPE for which UPC Financing is the primary beneficiary, as contemplated by U.S. GAAP. As such, UPC Financing and its parent entities, including UPC Holding, are required by the provisions of U.S. GAAP to consolidate the UPCB SPEs. As a result, the amounts outstanding under Facilities V, Y, Z, AC and AD are eliminated in our condensed consolidated financial statements.
- (f) Facility AF has a LIBOR floor of 1.00%.

In April and May 2013, UPC Broadband Holding entered into various new additional facility accession agreements under the UPC Broadband Holding Bank Facility that resulted in (i) a new term loan facility (Facility AH) in an aggregate amount of \$1,305.0 million (€1,017.8 million), (ii) an increase to the existing Facility AG in an aggregate amount of €82.0 million (Facility AG1), (iii) an increase to the existing Facility AE in an aggregate amount of €66.9 million (Facility AE1) and (iv) a new redrawable term loan facility (Facility AI) in an aggregate amount of €1,016.2 million. In connection with these transactions, certain lenders under existing Facilities R, S, T, W, X and AA novated their drawn and undrawn commitments to Liberty Global Services, and/or entered into Facility AH, Facility AG1, Facility AE1 or Facility AI, as applicable. As a result of these transactions, (i) all amounts under Facility T and Facility X were effectively rolled into Facility AH, (ii) total commitments of €78.4 million and €3.6 million under Facilities R and S, respectively, were effectively rolled into Facility AG1, (iii) total commitments of €35.0 million under Facility R were effectively rolled into Facility AE1, (iv) undrawn commitments of  $\in$  31.9 million under Facility W were effectively rolled into Facility AE1 and such amount was fully drawn and (v) total commitments of €112.2 million and €904.0 million under Facilities W and AA, respectively, were effectively rolled into Facility AI. In addition, Facilities W and AA were canceled. The final maturity date for Facility AH is June 30, 2021. Facility AH bears interest at LIBOR plus 2.50% (with a LIBOR floor of 0.75%). The terms of Facility AG1 and Facility AE1 are substantially the same as those of Facility AG and Facility AE, respectively. The final maturity date for Facility AI is April 30, 2019. Facility AI bears interest at EURIBOR plus 3.25%. Facility AI has a commitment fee on unused and uncanceled balances of 1.3% per year.

#### **UPC Holding Senior Notes**

On March 26, 2013, UPC Holding issued (i) €450.0 million principal amount of 6.75% senior notes (the UPC Holding 6.75% Euro Senior Notes) and (ii) CHF 350.0 million (€287.7 million) principal amount of 6.75% senior notes (the UPC Holding 6.75% CHF Senior Notes and, together with the UPC Holding 6.75% Euro Senior Notes, the UPC Holding 6.75% Senior Notes). The UPC Holding 6.75% Senior Notes mature on March 15, 2023.

On April 25, 2013, the net proceeds from the issuance of the UPC Holding 6.75% Senior Notes were used to redeem in full (i) UPC Holding's €300.0 million principal amount of 8.0% senior notes due 2016 (the UPC Holding 8.0% Senior Notes) and (ii) UPC Holding's €400.0 million principal amount of 9.75% senior notes due 2018 (the UPC Holding 9.75% Senior Notes). Our obligations with respect to the UPC Holding 8.0% Senior Notes and the UPC Holding 9.75% Senior Notes were legally discharged with the trustee on March 26, 2013 and March 27, 2013, respectively, in connection with the issuance of the UPC Holding 6.75% Senior Notes. The trustee, in turn, paid all amounts due to the holders of the UPC Holding 8.0% Senior Notes and UPC Holding 9.75% Senior Notes on April 25, 2013. We incurred aggregate debt extinguishment losses of €65.9 million during the first quarter of 2013, which include (a) €27.5 million of redemption premiums related to the UPC Holding 8.0% Senior Notes and the UPC Holding 9.75% Senior Notes, (b) the write-off of €18.9 million of unamortized discount related to the UPC Holding 9.75% Senior Notes and the UPC Holding 9.75% Senior Notes and the UPC Holding 9.75% Senior Notes and (d) €4.8 million of aggregate interest incurred on the UPC Holding 8.0% Senior Notes and the UPC Holding 9.75% Senior Notes and (d) €4.8 million of aggregate interest incurred on the UPC Holding 8.0% Senior Notes and the UPC Holding 9.75% Senior Notes between the respective dates that we and t

The UPC Holding 6.75% Senior Notes are senior obligations that rank equally with all of the existing and future senior debt of UPC Holding and are senior to all existing and future subordinated debt of UPC Holding. The UPC Holding 6.75% Senior Notes

are secured (on a shared basis) by pledges of the shares of UPC Holding. In addition, the UPC Holding 6.75% Senior Notes provide that any failure to pay principal prior to expiration of any applicable grace period, or any acceleration with respect to other indebtedness of  $\notin$  50.0 million or more in the aggregate of UPC Holding or its Restricted Subsidiaries (as defined in the indenture governing the UPC Holding 6.75% Senior Notes (the UPC Holding 6.75% Senior Notes Indenture)), including UPC Broadband Holding, is an event of default under the UPC Holding 6.75% Senior Notes.

At any time prior to March 15, 2018, UPC Holding may redeem some or all of the UPC Holding 6.75% Senior Notes by paying a "make-whole" premium, which is the present value of all scheduled interest payments until March 15, 2018 by using the discount rate (as specified in the UPC Holding 6.75% Senior Notes Indenture) as of the redemption date, plus 50 basis points. In addition, at any time prior to March 15, 2016, UPC Holding may redeem up to 40% of the UPC Holding 6.75% Senior Notes (at a redemption price of 106.75% of the principal amount) with the net proceeds from one or more specified equity offerings.

The UPC Holding 6.75% Senior Notes contain certain customary incurrence-based covenants. For example, the ability to raise certain additional debt and make certain distributions or loans to other subsidiaries of LGI is subject to a Consolidated Leverage Ratio test, as defined in the UPC Holding 6.75% Senior Notes Indenture.

UPC Holding may redeem some or all of the UPC Holding 6.75% Senior Notes at the following redemption prices (expressed as a percentage of the principal amount) plus accrued and unpaid interest and Additional Amounts (as defined in the UPC Holding 6.75% Senior Notes Indenture), if any, to the applicable redemption date, if redeemed during the twelve-month period commencing on March 15 of the years set forth below:

Year	Redemption price
2018	103.375%
2019	102.250%
2020	101.125%
2021 and thereafter	100.000%

UPC Holding may redeem all of the UPC Holding 6.75% Senior Notes at a price equal to their principal amount plus accrued and unpaid interest upon the occurrence of certain changes in tax law. If UPC Holding or certain of its subsidiaries sell certain assets or experience specified changes in control, UPC Holding must offer to repurchase the UPC Holding 6.75% Senior Notes at a redemption price of 101%.

#### Maturities of Debt and Capital Lease Obligations

The euro equivalents of the maturities of our debt and capital lease obligations as of March 31, 2013 are presented below:

Debt:

	Third-party loan and related					Total
			in	millions		
Year ending December 31:						
2013 (remainder of year)	€	86.2	€	—	€	86.2
2014		34.5		_		34.5
2015		290.7				290.7
2016		1,407.4				1,407.4
2017		1,564.1				1,564.1
2018		312.0				312.0
Thereafter		6,103.0		8,729.2		14,832.2
Total debt maturities		9,797.9		8,729.2		18,527.1
Unamortized discount		(30.0)				(30.0)
Total debt	€	9,767.9	€	8,729.2	€	18,497.1
Current portion	€	120.7	€		€	120.7
Noncurrent portion	€	9,647.2	€	8,729.2	€	18,376.4
	_					

(a) Amounts include the UPCB SPE Notes issued by the UPCB SPEs. As described above, the UPCB SPEs are consolidated by UPC Holding.

#### Capital lease obligations (in millions):

Year ending December 31:		
2013 (remainder of year)	€	3.4
2014		3.5
2015		3.1
2016		3.1
2017		3.0
2018		2.5
Thereafter		20.0
Total principal and interest payments		38.6
Amounts representing interest		(13.8)
Present value of net minimum lease payments	€	24.8
Current portion	€	2.3
Noncurrent portion	€	22.5

#### Non-cash Refinancing Transactions

During the three months ended March 31, 2013 and 2012, certain of our refinancing transactions included non-cash borrowings and repayments of debt aggregating  $\notin$  428.2 million and  $\notin$  535.5 million, respectively.

### (8) Income Taxes

Income tax expense attributable to our loss before income taxes differs from the amounts computed by applying the Dutch income tax rate of 25.0%, as a result of the following:

	Т	hree mon Marc		
		2013		2012
		in mi	llion	8
Computed expected tax benefit	€	39.8	€	55.0
Non-deductible or non-taxable interest and other expenses (a)		(92.2)		(46.1)
Change in valuation allowances (a)		34.4		(33.1)
Other, net		2.1		1.1
Total	€	(15.9)	€	(23.1)

(a) On January 1, 2013, a change in tax legislation was enacted restricting the deductibility of interest expense in the Netherlands. This change resulted in no net impact to our current or deferred income taxes during the three months ended March 31, 2013, as the increase in non-deductible interest was fully offset by a decrease in our valuation allowances.

#### (9) <u>Owners' Deficit</u>

*VTR*. On February 6, 2013, we and the 20% noncontrolling interest owner in VTR (the VTR NCI Owner) approved a distribution of CLP 50.0 billion ( $\notin$ 79.3 million at the applicable rate). We expect that this dividend will be paid in various installments during the remainder of 2013. The VTR NCI Owner's share of this distribution is CLP 10.0 billion ( $\notin$ 15.9 million at the applicable rate).

#### (10) Stock Incentive Awards

Our stock-based compensation expense includes amounts allocated to our company by LGI and amounts that are based on stock incentive awards related to shares of one of our subsidiaries. The amounts allocated by LGI to our company represent the stock-based compensation associated with the LGI stock incentive awards held by certain employees of our subsidiaries. Stock-based compensation expense allocated to our company by LGI is reflected as a decrease to parent's deficit.

The following table summarizes the U.S. dollar and euro equivalent (convenience translations at the applicable average rate for the period) of our stock-based compensation expense:

		Th						
	2	013	-		2	2012		
U.S. \$		Euro equivalent		U	.S. \$		uro valent	
			in mi	llion	5			
\$	1.7	€	1.3	\$	2.4	€	1.8	
	3.0		2.3		2.5		1.9	
	4.7		3.6		4.9		3.7	
	0.4		0.3		0.8		0.6	
\$	5.1	€	3.9	\$	5.7	€	4.3	
\$	0.1	€	0.1	\$	0.3	€	0.2	
	5.0		3.8		5.4		4.1	
\$	5.1	€	3.9	\$	5.7	€	4.3	
	<u>U.</u> \$ <u>\$</u> \$ <u>\$</u>	U.S. \$           \$         1.7           3.0         4.7           0.4         \$           \$         5.1           \$         0.1           5.0	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Marc           2013           Euro           equivalent           in mi           \$         1.7         €         1.3         3.0         2.3         4.7         3.6         0.4         0.3         \$         5.1         €         3.9         \$         0.1         €         0.1         5.0         3.8         \$	March 31         2013         U.S. \$       Euro equivalent       U $\mathbf{U}$ in million:         \$       1.7       €       1.3       \$ $3.0$ 2.3 $2.3$ $4.7$ $3.6$ $0.4$ $0.3$ $$$ $5.1$ $€$ $3.9$ \$ $$$ $$$ $0.1$ $$$ $3.8$ $$$	U.S. \$         Euro equivalent         U.S. \$ $$ 1.7 \\ 3.0 \\ 2.3 \\ 4.7 \\ 3.6 \\ 4.7 \\ 3.6 \\ 4.9 \\ 0.4 \\ 0.3 \\ 5.1 \\ € \\ 3.9 \\ $ 5.1 \\ € \\ 3.9 \\ $ 5.7 \\ $ 0.1 \\ $$	March 31,         2013       2012         Euro equivalent       U.S. \$       equivalent         U.S. \$       equivalent       U.S. \$       equi         in millions       E         \$       1.7       €       1.3       \$       2.4       €         3.0       2.3       2.5 $\overline{}$	

(a) Includes stock-based compensation expense related to LGI performance-based restricted share units (PSUs).

(b) Includes stock-based compensation expense related to performance-based awards granted pursuant to a liability-based plan in which VTR employees participate. These awards were granted during the first quarter of 2012 and, based on the level of the specified performance criteria achieved during 2012, these awards will vest on December 31, 2013.

The following table provides certain information related to stock-based compensation not yet recognized for stock incentive awards related to LGI common stock as of March 31, 2013:

	I commo	LGI n stocl	k (a)	-	LGI s (a) (b)	
	 U.S. \$		Euro valent (c)	 J <b>.S. \$</b>		uro alent (c)
Total compensation expense not yet recognized (in millions)	\$ 21.6	€	16.8	\$ 5.6	€	4.4
Weighted average period remaining for expense recognition (in years)	 2.5			 1.1		

 <sup>(</sup>a) Amounts relate to awards granted under the Liberty Global, Inc. 2005 Incentive Plan (as amended and restated October 31, 2006) (the LGI Incentive Plan). The LGI Incentive Plan had 8,811,179 shares available for grant as of March 31, 2013. These shares may be awarded in any series of LGI's common stock.

<sup>(</sup>b) Amounts relate to PSUs granted in 2012 and 2011.

<sup>(</sup>c) Convenience translations into euros are calculated as of March 31, 2013.

The following table summarizes certain information related to the incentive awards granted and exercised by employees of our subsidiaries with respect to LGI common stock. Assumptions used to estimate the fair value of option and stock appreciation rights (SARs) are not applicable as no such awards were granted during the three months ended March 31, 2013 and 2012.

	Three months ended March 31,					
	 2013	11 31	, 2012			
Weighted average grant-date fair value per PSU granted	 (a)	\$	50.20			
Total intrinsic value of awards exercised (in millions):						
Options	\$ 3.0	\$				
SARs	\$ 5.0	\$	5.6			
Cash received by LGI from exercise of options (in millions)	\$ 0.1	\$				

(a) Not applicable as there were no PSUs granted during the three months ended March 31, 2013.

#### LGI PSUs

Effective April 1, 2013, the compensation committee of LGI's board of directors granted LGI's executive officers and certain key employees a total of 309,960 LGI Series A PSUs and 309,960 LGI Series C PSUs (including 97,304 and 97,304 respectively, granted to employees of our subsidiaries) pursuant to the LGI Incentive Plan. Each PSU represents the right to receive one share of Series A common stock or Series C common stock, as applicable, subject to performance and vesting. The performance period for these PSUs (the 2013 PSUs) is January 1, 2013 to December 31, 2014. As the performance measure, the compensation committee of LGI's board of directors selected the compound annual growth rate in LGI's consolidated operating cash flow (OCF CAGR) from 2012 to 2014, as adjusted for events such as acquisitions, dispositions and changes in foreign currency exchange rates and accounting principles or policies that effect comparability. The target OCF CAGR selected by the committee was based upon a comparison of LGI's 2012 actual results to those reflected in LGI's then existing long-range plan for 2014. The target OCF CAGR is subject to upward or downward adjustment for certain events in accordance with the terms of the grant agreement. A performance range of 75% to 125% of the target OCF CAGR would generally result in award recipients earning 50% to 150% of their 2013 PSUs, subject to reduction or forfeiture based on individual performance. One-half of the earned 2013 PSUs will vest on March 31, 2015 and the balance will vest on September 30, 2015. The compensation committee of LGI's board of directors also established a minimum OCF CAGR base performance objective, subject to certain limited adjustments, which must be satisfied in order for LGI's named executive officers to be eligible to earn any of their 2013 PSUs.

During 2011, the compensation committee of LGI's board of directors approved the grant to LGI's executive officers and certain key employees of a total of 513,268 LGI Series A PSUs and 513,268 LGI Series C PSUs (including 141,934 and 141,934 respectively, granted to employees of our subsidiaries) pursuant to the LGI Incentive Plan. The performance period for these PSUs (the 2011 PSUs) was January 1, 2011 to December 31, 2012. On March 18, 2013, the compensation committee of LGI's board of directors determined that an OCF CAGR of 5.1% was achieved with respect to the 2011 PSUs resulting in award recipients earning 95.0% of their 2011 PSUs. One-half of the earned 2011 PSUs held by our employees vested on March 31, 2013 and April 6, 2013 and the remaining 2011 PSUs will vest on September 30, 2013.

#### (11) <u>Related-Party Transactions</u>

Our related-party transactions are as follows:

		nths ended ch 31,
	2013	2012
	in mi	llions
Revenue	€ 3.4	€ 2.7
Operating expenses	(11.9)	(16.9)
SG&A expenses	(3.2)	0.2
Allocated stock-based compensation expense	(3.6)	(3.7)
Fees and allocations, net	14.7	0.4
Included in operating income	(0.6)	(17.3)
Interest expense	(214.7)	(215.1)
Interest income	0.3	_
Included in net loss	€ (215.0)	€ (232.4)

*Revenue.* Amounts consist primarily of cash settled construction and programming services provided to our affiliates, cash settled programming services provided to Chellomedia B.V. (Chellomedia) and cash settled backbone capacity provided to Unitymedia KabelBW GmbH (Unitymedia KabelBW), both of which are subsidiaries of LGI that are outside of UPC Holding. In addition, the amounts for the three months ended March 31, 2013 and 2012 include  $\in 0.4$  million and  $\in 0.3$  million, respectively, of cash settled backbone capacity provided by VTR to VTR Wireless.

*Operating expenses.* Amounts consist primarily of cash settled programming and digital interactive services provided by Chellomedia, in the aggregate amounts of  $\notin 14.0$  million and  $\notin 15.4$  million for the three months ended March 31, 2013 and 2012, respectively. Operating expenses include costs for cash settled programming and interconnect fees charged by certain of LGI's affiliates of  $\notin 1.1$  million and  $\notin 3.1$  million for the three months ended March 31, 2013 and 2012, respectively. In addition, the amounts for the three months ended March 31, 2013 and 2012 are net of (i)  $\notin 1.8$  million and  $\notin 1.4$  million, respectively, for cash settled encryption and other operating expenses charged to Unitymedia KabelBW, (ii) aggregate recharges to Liberty Global BV (LG B.V.) and Liberty Global Europe Ltd. (LGE Ltd.) of  $\notin 0.8$  million and nil, respectively, and (iii)  $\notin 0.6$  million and  $\notin 0.2$  million, respectively, of net cash settled facilities and other operating expenses charged by VTR to VTR Wireless.

*SG&A expenses.* Amounts consist primarily of (i) net cash settled administrative expenses, primarily between our company, LG B.V., Chellomedia, Unitymedia KabelBW and other subsidiaries of LGI outside of UPC Holding that resulted in charges of €4.6 million and €0.5 million for the three months ended March 31, 2013 and 2012, respectively, and (ii) net cash settled SG&A expenses between VTR and VTR Wireless that resulted in credits of €1.4 million and €0.7 million for the three months ended March 31, 2013 and 2012, respectively.

Allocated stock-based compensation expense. As further described in note 10, LGI allocates stock-based compensation to our company.

*Fees and allocations, net.* These amounts represent the aggregate net effect of charges between subsidiaries of UPC Holding and various LGI subsidiaries outside of UPC Holding, including during the three months ended March 31, 2013 and 2012 (i) charges to Unitymedia KabelBW of €19.1 million and €13.3 million, respectively, (ii) aggregate charges from LG Europe and LGE Ltd. of €8.2 million and €17.6 million, respectively, and (iii) charges to LGI and certain other LGI subsidiaries of €3.8 million and €4.7 million, respectively. These charges generally relate to management, finance, legal, technology and other corporate and administrative services provided to or by our subsidiaries and, in the case of charges to Unitymedia KabelBW, also include charges related to marketing and other services that support Unitymedia KabelBW's broadband communications operations, including the use of the UPC trademark. The amounts charged generally are based on the respective subsidiary's estimated share of the applicable costs incurred (including personnel and other costs related to the services provided) plus a mark-up. The quarterly charges are

based on estimated costs that are reviewed and revised on an annual basis, with any differences between the revised and estimated amounts recorded in the period identified, generally the first quarter of the following year. The annual revision to reflect actual costs for 2012 and 2011 amounted to an increase of  $\notin 8.4$  million and a decrease of  $\notin 0.7$  million, respectively, in our billings to LGI and certain other LGI subsidiaries during the three months ended March 31, 2013 and 2012, respectively.

*Interest expense*. Amounts primarily include interest accrued on our shareholder loan. Interest expense is accrued and included in other long-term liabilities during the year, and then added to the shareholder loan balance at the end of the year. For additional information, see note 7.

*Interest income.* Amounts represent interest income related to a loan receivable from Unitymedia Hessen GmbH & Co. KG, a subsidiary of Unitymedia KabelBW, as described below.

Except as noted above, our related-party transactions are loan settled. Depending on the nature of our related-party transactions, the amount of the charges or allocations may be based on (i) estimated or allocated costs, (ii) estimated or allocated costs plus a mark-up or (iii) commercially negotiated rates. Although we believe that the related-party charges and fees described above are reasonable, no assurance can be given that the related-party costs and expenses reflected in our condensed consolidated statements of operations are reflective of the costs that we would incur on a standalone basis. In addition to the net operating and SG&A expenses charged by VTR to VTR Wireless, as set forth above, VTR and VTR Wireless each pay certain operating and SG&A expenses on behalf of the other party and settle amounts due at a later date.

The following table provides details of our related-party balances:

	N	Iarch 31, 2013	Dec	ember 31, 2012
		in mi	llions	
Other current assets (a)	€	94.2	€	76.9
Other noncurrent assets (b)	€	15.7	€	11.4
Accounts payable		35.5	€	29.4
Accrued liabilities		67.5 8,708.5		25.1 8,712.3
Other related-party debt (note 7)		20.7		15.2
Other long-term liabilities (c)		214.9		0.8
Total	€	9,047.1	€	8,782.8

<sup>(</sup>a) Represents various non-interest bearing related party receivables that are typically cash settled on a monthly basis.

(c) Primarily includes accrued interest on the shareholder loan. For additional information see note 7.

During the three months ended March 31, 2013 and 2012, we recorded aggregate capital charges of  $\notin$  5.7 million and  $\notin$  4.6 million, respectively, in our condensed consolidated statements of owners' deficit in connection with the exercise of LGI SARs

<sup>(</sup>b) Represents amounts loaned under an agreement between Unitymedia Hessen GmbH & Co. KG and Unitymedia International GmbH (UMI). This note bears interest at 10.0% as of March 31, 2013 and matures December 31, 2025. The interest rate on this note is reviewed annually, with adjustments effective on January 1 of each year. UMI was formed for the purpose of effecting certain asset purchase and related leasing transactions involving certain of our subsidiaries, including certain purchase and leaseback transactions that were initiated in December 2011. Although UPC Holding has no equity or voting interest in UMI, the transactions between UMI and certain of our subsidiaries create a variable interest in UMI for which we are the primary beneficiary, as contemplated by U.S. GAAP. As such, UPC Holding is required by the provisions of U.S. GAAP to consolidate UMI. As a result, the transactions between UMI and our subsidiaries are eliminated in our condensed consolidated financial statements.

and stock options and the vesting of LGI restricted stock awards held by employees of our subsidiaries. These capital charges, which generally are loan settled, are based on the fair value of the underlying LGI common stock on the exercise or vesting date, as applicable.

During the three months ended March 31, 2013, LG B.V. leased certain property and equipment on our behalf. This property and equipment was contributed by LG B.V. to our company during three months ended March 31, 2013. As a result, LG B.V.'s  $\in$ 3.4 million carrying value in this property and equipment has been reflected as a decrease to parent's deficit in our condensed consolidated statement of owners' deficit.

#### (12) Commitments and Contingencies

#### **Commitments**

In the normal course of business, we have entered into agreements that commit our company to make cash payments in future periods with respect to non-cancelable operating leases, programming contracts, satellite carriage commitments, purchases of customer premises equipment and other items. The euro equivalents of such commitments as of March 31, 2013 are presented below:

	Payments due during:															
	Re	emainder of	Year ending December 31,													
		2013	2014		2015			2016	2017		2018		Thereafter		Total	
			in millions													
Operating leases	€	64.8	€	52.0	€	49.0	€	39.8	€	32.9	€	19.0	€	132.3	€	389.8
Programming commitments		60.3		53.3		37.5		36.2		36.0		_		0.1		223.4
Other commitments		122.9		137.9		43.8		28.5		20.5		8.6		32.4		394.6
Total	€	248.0	€	243.2	€	130.3	€	104.5	€	89.4	€	27.6	€	164.8	€	1,007.8

Programming commitments consist of obligations associated with certain of our programming contracts that are enforceable and legally binding on us in that we have agreed to pay minimum fees without regard to (i) the actual number of subscribers to the programming services or (ii) whether we terminate service to a portion of our subscribers or dispose of a portion of our distribution systems. The amounts reflected in the table with respect to these contracts are significantly less than the amounts we expect to pay in these periods under these contracts. Payments to programming vendors have in the past represented, and are expected to continue to represent in the future, a significant portion of our operating costs. In this regard, during the three months ended March 31, 2013 and 2012, the programming and copyright costs incurred by our broadband communications and DTH operations aggregated  $\in$ 132.9 million and  $\in$ 125.7 million, respectively.

Other commitments relate primarily to (i) satellite commitments associated with satellite carriage services provided to our company, (ii) purchase obligations associated with commitments to purchase customer premises and other equipment that are enforceable and legally binding on us, including  $\in$ 83.0 million associated with related-party purchase obligations, and (iii) certain fixed minimum contractual commitments associated with our agreements with franchise or municipal authorities. Commitments arising from acquisition agreements are not reflected in the above table.

In addition to the commitments set forth in the table above, we have significant commitments under derivative instruments pursuant to which we expect to make payments in future periods. For information concerning our derivative instruments, including the net cash paid or received in connection with these instruments during the three months ended March 31, 2013 and 2012, see note 4.

We also have commitments pursuant to agreements with, and obligations imposed by, franchise authorities and municipalities, which may include obligations in certain markets to move aerial cable to underground ducts or to upgrade, rebuild or extend portions of our broadband communication systems. Such amounts are not included in the above table because they are not fixed or determinable.

#### **Contingent Obligations**

We are a party to various stockholder and similar agreements pursuant to which we could be required to make capital contributions to the entity in which we have invested or purchase another investor's interest. We do not expect any payments made under these provisions to be material in relationship to our financial position or results of operations.

#### **Guarantees and Other Credit Enhancements**

In the ordinary course of business, we have provided indemnifications to purchasers of certain of our assets, our lenders, our vendors and certain other parties. In addition, we have provided performance and/or financial guarantees to local municipalities, our customers and vendors. Historically, these arrangements have not resulted in our company making any material payments and we do not believe that they will result in material payments in the future.

#### Legal and Regulatory Proceedings and Other Contingencies

*Netherlands Regulatory Developments*. In December 2011, the Dutch National Regulatory Authority (OPTA) completed a market assessment of the television market in the Netherlands, concluding that there were no grounds for regulation of that market. On December 22, 2011, referring to its final assessment of the television market, OPTA rejected previously filed requests from a number of providers to perform a new market analysis of the television market. This decision by OPTA was appealed by such providers to the Dutch Supreme Administrative Court. On November 5, 2012, the Dutch Supreme Administrative Court rejected the appeals against OPTA's decision.

In May 2012, the Dutch Senate adopted laws that (i) provide the power to OPTA to impose an obligation for the mandatory resale of television services and to the Commissariaat voor de Media (CvdM) to supervise the resale obligation introduced by these new laws and (ii) provide for "net neutrality" on the internet, including limitations on the ability of broadband service providers to delay, choke or block traffic except under specific circumstances. These laws became effective on January 1, 2013 notwithstanding the above-described November 5, 2012 decision of the Dutch Supreme Administrative Court. On October 24, 2012, the European Commission opened formal infringement proceedings against the Dutch government on the basis that the new laws pertaining to resale breach European Union (EU) law. On April 25, 2013, the European Commission took the infringement proceedings to the next stage, providing the Dutch government two months to respond and, in the absence of a satisfactory response, the European Commission may refer the matter to the European Court of Justice. We agree with the EU that the new laws pertaining to resale are contrary to EU law and we, along with other market participants, will contest their application.

We have received requests from certain of our competitors under the new CvdM resale regulation and are in early negotiations with these competitors. We cannot predict the outcome of these negotiations nor whether or when we will begin selling our television services in the Netherlands pursuant to the new resale regulation. In this regard, any implementation of a resale regime would likely take several months or more and, if implemented, its application may strengthen our competitors by granting them resale access to our network to offer competing products and services notwithstanding our substantial historical financial outlays in developing the infrastructure. In addition, any resale access granted to our competitors could (i) limit the bandwidth available to us to provide new or expanded products and services to the customers served by our network and (ii) adversely impact our ability to maintain or increase our revenue and cash flows. The new regulation concerning "net neutrality" needs to work within a broader EU framework, requires some implementation by relevant authorities and is subject to challenge by market participants. It is unclear therefore what its impact on our business and the industry in general will be at this stage, if any.

Other Regulatory Issues. Video distribution, broadband internet, telephony and content businesses are regulated in each of the countries in which we operate. The scope of regulation varies from country to country, although in some significant respects regulation in European markets is harmonized under the regulatory structure of the EU. Adverse regulatory developments could subject our businesses to a number of risks. Regulation, including conditions imposed on us by competition or other authorities as a requirement to close acquisitions or dispositions, could limit growth, revenue and the number and types of services offered and could lead to increased operating costs and capital expenditures. In addition, regulation may restrict our operations and subject them to further competitive pressure, including pricing restrictions, interconnect and other access obligations, and restrictions or controls on content, including content provided by third parties. Failure to comply with current or future regulation could expose our businesses to various penalties.

*Other*. In addition to the foregoing items, we have contingent liabilities related to matters arising in the ordinary course of business including (i) legal proceedings, (ii) wage, property, sales and other tax issues and (iii) disputes over interconnection, programming, copyright and carriage fees. While we generally expect that the amounts required to satisfy these contingencies will not materially differ from the estimated amounts we have accrued, no assurance can be given that the resolution of one or more of these contingencies will not result in a material impact on our results of operations or cash flows in any given period. Due, in general, to the complexity of the issues involved and, in certain cases, the lack of a clear basis for predicting outcomes, we cannot provide a meaningful range of potential losses or cash outflows that might result from any unfavorable outcomes.

#### (13) Segment Reporting

We own a variety of international subsidiaries that provide broadband communications and DTH services, and to a lesser extent, programming services. We generally identify our reportable segments as those consolidated subsidiaries that represent 10% or more of our revenue, operating cash flow (as defined below) or total assets. In certain cases, we may elect to include an operating segment in our segment disclosure that does not meet the above-described criteria for a reportable segment. We evaluate performance and make decisions about allocating resources to our operating segments based on financial measures such as revenue and operating cash flow. In addition, we review non-financial measures such as subscriber growth, as appropriate.

Operating cash flow is the primary measure used by our chief operating decision maker to evaluate segment operating performance. Operating cash flow is also a key factor that is used by our internal decision makers to (i) determine how to allocate resources to segments and (ii) evaluate the effectiveness of our management for purposes of annual and other incentive compensation plans. As we use the term, operating cash flow is defined as revenue less operating and SG&A expenses (excluding stock-based compensation, related-party fees and allocations, depreciation and amortization, and impairment, restructuring and other operating items). Other operating items include (i) gains and losses on the disposition of long-lived assets, (ii) direct acquisition costs, such as third-party due diligence, legal and advisory costs, and (iii) other acquisition-related items, such as gains and losses on the settlement of contingent consideration. Our internal decision makers believe operating cash flow is a meaningful measure and is superior to available U.S. GAAP measures because it represents a transparent view of our recurring operating performance that is unaffected by our capital structure and allows management to (i) readily view operating trends, (ii) perform analytical comparisons and benchmarking between segments and (iii) identify strategies to improve operating performance in the different countries in which we operate. We believe our operating cash flow measure is useful to investors because it is one of the bases for comparing our performance with the performance of other companies in the same or similar industries, although our measure may not be directly comparable to similar measures used by other companies. Operating cash flow should be viewed as a measure of operating performance that is a supplement to, and not a substitute for, operating income, net earnings (loss), cash flow from operating activities and other U.S. GAAP measures of income or cash flows. A reconciliation of total segment operating cash flow to our loss before income taxes is presented below.

Beginning in the fourth quarter of 2012, the management responsibility for certain of our operations in Switzerland was transferred to our Austrian operations and, accordingly, such operations are now reported within our Other Western Europe segment. Segment information for the three months ended March 31, 2012 has been retrospectively revised to reflect this change. We have identified the following consolidated operating segments as our reportable segments:

- UPC Europe:
  - The Netherlands
  - Switzerland
  - Other Western Europe
  - Central and Eastern Europe
- VTR (Chile)

All of the reportable segments set forth above derive their revenue primarily from broadband communications services, including video, broadband internet and telephony services. All of our reportable segments also provide business-to-business (B2B) services. At March 31, 2013, our UPC Europe operating segments provided broadband communications services in nine European countries and DTH services to customers in the Czech Republic, Hungary, Romania and Slovakia through a Luxembourg-based organization that we refer to as "UPC DTH." Our Other Western Europe segment includes our broadband communications operating segments in Austria and Ireland. Our Central and Eastern Europe segment includes our broadband communications operating segments in the Czech Republic, Hungary, Poland, Romania and Slovakia. VTR provides video, broadband internet

# UPC HOLDING B.V. Notes to Condensed Consolidated Financial Statements — (Continued) March 31, 2013 (unaudited)

and telephony services in Chile. UPC Europe's central and other category includes (i) the UPC DTH operating segment, (ii) costs associated with certain centralized functions, including billing systems, network operations, technology, marketing, facilities, finance and other administrative functions and (iii) intersegment eliminations within UPC Europe.

## Performance Measures of Our Reportable Segments

The amounts presented below represent 100% of each of our reportable segment's revenue and operating cash flow. As we have the ability to control VTR, we consolidate 100% of the revenue and expenses of VTR in our condensed consolidated statements of operations despite the fact that a third party owns a significant interest in VTR. The noncontrolling owners' interests in the operating results of VTR and other less significant majority-owned subsidiaries are reflected in net earnings or loss attributable to noncontrolling interests in our condensed consolidated statements of operations.

	Revenue Three months ended March 31,					
		2013		2012		
		in mi	llions	ions		
UPC Europe:						
The Netherlands	€	238.4	€	236.9		
Switzerland		246.9		238.8		
Other Western Europe		168.7		161.5		
Total Western Europe		654.0		637.2		
Central and Eastern Europe		218.0		214.2		
Central and other		24.3		21.8		
Total UPC Europe		896.3		873.2		
VTR (Chile)		183.1		171.3		
Total	€	1,079.4	€	1,044.5		

	<b>Operating cash flow</b>					
-	Three mon Marc	nths ended ch 31,				
	2013	2012				
	in mi	llions				
UPC Europe:						
The Netherlands	€ 139.9	€ 139.3				
Switzerland	138.0	134.9				
Other Western Europe	79.4	75.3				
Total Western Europe	357.3	349.5				
Central and Eastern Europe	106.3	104.9				
Central and other	(32.8)	(27.3)				
- Total UPC Europe	430.8	427.1				
VTR (Chile)	81.2	69.9				
Total	€ 512.0	€ 497.0				

# UPC HOLDING B.V. Notes to Condensed Consolidated Financial Statements — (Continued) March 31, 2013 (unaudited)

The following table provides a reconciliation of total segment operating cash flow to loss before income taxes:

	Three mon Marc	nths ended ch 31,
	2013	2012
	in mi	llions
Total segment operating cash flow	€ 512.0	€ 497.0
Stock-based compensation expense	(3.9)	(4.3)
Related-party fees and allocations, net	14.7	0.4
Depreciation and amortization	(252.0)	(256.7)
Impairment, restructuring and other operating items, net	(0.1)	0.7
Operating income	270.7	237.1
Interest expense:		
Third-party	(150.4)	(146.3)
Related-party	(214.7)	(215.1)
Interest income	1.2	1.3
Realized and unrealized gains (losses) on derivative instruments, net	147.6	(308.9)
Foreign currency transaction gains (losses), net	(146.2)	215.0
Losses on debt modification and extinguishment, net	(66.3)	(3.0)
Other expense, net	(1.1)	(0.2)
Loss before income taxes	€ (159.2)	€ (220.1)

# Revenue by Major Category

Our revenue by major category is set forth below:

	Three months ended March 31,				
		2013		2012	
		in millions			
Subscription revenue (a):					
Video	€	513.5	€	509.6	
Broadband internet		296.4		273.8	
Telephony		156.3		152.6	
Total subscription revenue		966.2		936.0	
Non-subscription revenue (b)		113.2		108.5	
Total	€	1,079.4	€	1,044.5	

<sup>(</sup>a) Subscription revenue includes amounts received from subscribers for ongoing services, excluding installation fees, late fees and mobile services revenue. Subscription revenue from subscribers who purchase bundled services at a discounted rate is generally allocated proportionally to each service based on the standalone price for each individual service.

# **Geographic Segments**

The revenue of our geographic segments is set forth below:

<sup>(</sup>b) Non-subscription revenue includes B2B, interconnect and installation revenue.

# UPC HOLDING B.V. Notes to Condensed Consolidated Financial Statements — (Continued) March 31, 2013 (unaudited)

		nths ended ch 31,
-	2013	2012
-	in mi	llions
Europe:		
The Netherlands	238.4	€ 236.9
Switzerland	246.9	238.8
Austria	82.0	81.7
Ireland	86.7	79.8
Poland	88.2	87.3
Hungary	48.0	45.6
The Czech Republic	43.6	43.9
Romania	26.2	25.5
Slovakia	12.0	11.9
Other (a)	24.3	21.8
Total Europe	896.3	873.2
Chile	183.1	171.3
Total	1,079.4	€ 1,044.5

(a) Primarily represents revenue of UPC DTH from customers located in Hungary, the Czech Republic, Romania and Slovakia.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis, which should be read in conjunction with our condensed consolidated financial statements and the discussion and analysis included in our 2012 annual report, is intended to assist in providing an understanding of our financial condition, changes in financial condition and results of operations and is organized as follows:

- *Forward-Looking Statements*. This section provides a description of certain of the factors that could cause actual results or events to differ materially from anticipated results or events.
- Overview. This section provides a general description of our business and recent events.
- *Material Changes in Results of Operations*. This section provides an analysis of our results of operations for the three months ended March 31, 2013 and 2012.
- *Material Changes in Financial Condition.* This section provides an analysis of our corporate and subsidiary liquidity, condensed consolidated cash flow statements and contractual commitments.

The capitalized terms used below have been defined in the notes to our condensed consolidated financial statements. In the following text, the terms, "we," "our," "our company" and "us" may refer, as the context requires, to UPC Holding or collectively to UPC Holding and its subsidiaries.

Unless otherwise indicated, convenience translations into euros are calculated as of March 31, 2013.

## **Forward-Looking Statements**

Certain statements in this quarterly report constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. To the extent that statements in this quarterly report are not recitations of historical fact, such statements constitute forward-looking statements, which, by definition, involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. In particular, statements under *Management's Discussion and Analysis of Financial Condition and Results of Operations* may contain forward-looking statements, including statements regarding our business, product, foreign currency and finance strategies, our property and equipment additions, subscriber growth and retention rates, competitive and economic factors, our plans to expand our Horizon TV offering (as defined and described below under *Overview*), the maturity of our markets, anticipated cost increases, liquidity, credit risks, foreign currency risks and target leverage levels. Where, in any forward-looking statement, we express an expectation or belief as to future results or events, such expectation or belief is expressed in good faith and believed to have a reasonable basis, but there can be no assurance that the expectation or belief will result or be achieved or accomplished. In addition to the risk factors described in our 2012 annual report, the following are some but not all of the factors that could cause actual results or events to differ materially from anticipated results or events:

- economic and business conditions and industry trends in the countries in which we operate;
- the competitive environment in the broadband communications and programming industries in the countries in which we operate, including competitor responses to our products and services;
- fluctuations in currency exchange rates and interest rates;
- instability in global financial markets, including sovereign debt issues in the EU and related fiscal reforms;
- consumer disposable income and spending levels, including the availability and amount of individual consumer debt;
- changes in consumer television viewing preferences and habits;
- consumer acceptance of our existing service offerings, including our digital video, broadband internet, telephony and mobile service offerings and of new technology, programming alternatives and other products and services that we may offer in the future;

- our ability to manage rapid technological changes;
- our ability to maintain or increase the number of subscriptions to our digital video, broadband internet, telephony and mobile service offerings and our average revenue per household;
- our ability to provide satisfactory customer service, including support for new and evolving products and services;
- our ability to maintain or increase rates to our subscribers or to pass through increased costs to our subscribers;
- the impact of our future financial performance, or market conditions generally, on the availability, terms and deployment of capital;
- changes in, or failure or inability to comply with, government regulations in the countries in which we operate and adverse outcomes from regulatory proceedings;
- government intervention that opens our broadband distribution networks to competitors, such as the obligations imposed in the Netherlands;
- our ability to obtain regulatory approval and satisfy other conditions necessary to close acquisitions and dispositions and the impact of conditions imposed by competition and other regulatory authorities in connection with acquisitions;
- changes in laws or treaties relating to taxation, or the interpretation thereof in countries in which we operate;
- changes in laws and government regulations that may impact the availability and cost of credit and the derivative instruments that hedge certain of our financial risks;
- the ability of suppliers and vendors to timely deliver quality products, equipment, software and services;
- the availability of attractive programming for our digital video services at reasonable costs;
- uncertainties inherent in the development and integration of new business lines and business strategies;
- our ability to adequately forecast and plan future network requirements;
- the availability of capital for the acquisition and/or development of telecommunications networks and services;
- our ability to successfully integrate and realize anticipated efficiencies from the businesses we acquire;
- problems we may discover post-closing with the operations, including the internal controls and financial reporting process, of businesses we acquire;
- the outcome of any pending or threatened litigation;
- the loss of key employees and the availability of qualified personnel;
- changes in the nature of key strategic relationships with partners and joint venturers; and
- events that are outside of our control, such as political unrest in international markets, terrorist attacks, malicious human acts, natural disasters, pandemics and other similar events.

The broadband communications services industries are changing rapidly and, therefore, the forward-looking statements of expectations, plans and intent in this quarterly report are subject to a significant degree of risk. These forward-looking statements and the above-described risks, uncertainties and other factors speak only as of the date of this quarterly report, and we expressly disclaim any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement contained herein, to reflect any change in our expectations with regard thereto, or any other change in events, conditions or circumstances on which any such statement is based. Readers are cautioned not to place undue reliance on any forward-looking statement.

### Overview

We are an international provider of video, broadband internet and telephony services, with consolidated operations in nine European countries and in Chile. Our European broadband communications and DTH operations are collectively referred to as "UPC Europe." Our broadband communications operations in Chile are provided through VTR.

Our analog cable service offerings include basic programming and, in some markets, expanded basic programming. We tailor both our basic channel line-up and our additional channel offerings to each system according to culture, demographics, programming preferences and local regulation. Our digital cable service offerings include basic and premium programming and incremental product and service offerings such as enhanced pay-per-view programming (including video-on-demand), digital video recorders and high definition programming.

In September 2012 and January 2013, we launched "Horizon TV" in the Netherlands and Switzerland, respectively. Horizon TV is a family of media products that allows customers to view and share content across the television, computer, tablet and smartphone. Horizon TV is powered by a user interface that provides customers a seamless intuitive way to access linear, time-shifted, on-demand and web-based content on the television. It also features an advanced set-top box that delivers not only video, but also internet and voice connections along with a wireless network for the home. For our Horizon TV customers, we also offer applications for various services. In the Netherlands and Switzerland, we are working to improve the customer experience, with a redesigned remote control and a software update expected within the next few months. We intend to expand the availability of Horizon TV to other markets within our footprint, with a launch planned in Ireland during 2013 and in certain additional markets during 2014 and 2015.

Although our digital television signals are encrypted in many of the countries in which we operate, the basic digital television channels in our entire footprints in the Netherlands, Switzerland, Austria, Romania and the Czech Republic are unencrypted. Where our basic digital television channels are unencrypted, subscribers who have the necessary equipment and who pay the monthly subscription fee for our analog package are able to watch our basic digital television channels. Regardless of whether basic digital television channels are offered on an unencrypted basis, expanded channel packages and premium channels and services continue to be available for an incremental monthly fee in all of our markets.

We offer broadband internet services in all of our broadband communications markets. Our residential subscribers generally access the internet via cable modems connected to their personal computers at various download speeds ranging up to 200 Mbps, depending on the market and the tier of service selected. We determine pricing for each different tier of broadband internet service through analysis of speed, data limits, market conditions and other factors.

We offer telephony services in all of our broadband communications markets, primarily using voice-over-internet-protocol or "VoIP" technology. In Poland, the Netherlands and Hungary, we also offer mobile services using third-party networks.

We have completed a number of transactions that somewhat impact the comparability of our 2013 and 2012 results of operations.

In May 2012, VTR Wireless, a subsidiary of LGI that is outside of UPC Holding, began offering mobile services in Chile through a combination of its own wireless network and certain third-party wireless access arrangements. As VTR Wireless is outside of UPC Holding, all references to VTR in the following discussion and analysis exclude the operations and financial position of VTR Wireless.

From a strategic perspective, we are seeking to build broadband communications, DTH and programming businesses that have strong prospects for future growth in revenue, operating cash flow (as defined in note 13 to our condensed consolidated financial statements). As discussed further under *Material Changes in Financial Condition* — *Capitalization* below, we also seek to maintain our debt at levels that provide for attractive equity returns without assuming undue risk.

We focus on achieving organic revenue and customer growth in our broadband communications operations by developing and marketing bundled entertainment and information and communications services, and extending and upgrading the quality of our networks where appropriate. As we use the term, organic growth excludes foreign currency translation effects (FX) and the estimated impact of acquisitions. While we seek to obtain new customers, we also seek to maximize the average revenue we receive from each household by increasing the penetration of our digital cable, broadband internet and telephony services with existing customers through product bundling and upselling. We plan to continue to employ this strategy to achieve organic revenue and customer growth.

At March 31, 2013, we owned and operated networks that passed 18,080,800 homes and served 18,907,400 revenue generating units (RGUs), consisting of 9,231,500 video subscribers, 5,576,100 broadband internet subscribers and 4,099,800 telephony subscribers.

We added a total of 171,900 RGUs on an organic basis during the three months ended March 31, 2013 as compared to 206,000 RGUs that our operations added on an organic basis during the three months ended March 31, 2012. Organic changes in RGUs exclude RGUs of acquired entities at the date of acquisition but include the post-acquisition date RGU additions. The organic RGU growth during the three months ended March 31, 2013 is attributable to the growth of our (i) broadband internet services, which added 117,700 RGUs, (ii) digital cable services, which added 115,700 RGUs, (ii) telephony services, which added 113,100 RGUs, and (iv) DTH video services, which added 13,600 RGUs. The growth of our broadband internet, telephony, digital cable and DTH video services was partially offset by a decline in our analog cable RGUs of 186,100 and a less significant decline in our multi-channel multi-point (microwave) distribution system (MMDS) video RGUs.

We are experiencing significant competition from incumbent telecommunications operators (particularly in the Netherlands and, to a lesser extent, Switzerland, where the incumbent telecommunications operators are overbuilding our networks with fiber-to-the-home (FTTH) and advanced digital subscriber line (DSL) technologies), DTH operators and/or other providers in all of our broadband communications markets. This significant competition, together with the maturation of certain of our markets, has contributed to organic declines in certain of our markets in revenue, RGUs and/or average monthly subscription revenue per average RGU (ARPU), the more notable of which include:

- (i) organic declines in overall revenue in Poland and during the first quarter of 2013, as compared to the first quarter of 2012;
- (ii) organic declines in subscription revenue from (a) video services in the Netherlands, Poland, Ireland, the Czech Republic and Hungary and (b) telephony services in the Czech Republic during the first quarter of 2013, as compared to the first quarter of 2012;
- (iii) organic declines in (a) subscription revenue from video services in the Netherlands and Poland, (b) total subscription revenue in the Netherlands and (c) overall revenue in the Netherlands during the first quarter of 2013, as compared to the fourth quarter of 2012;
- (iv) organic declines in video RGUs in most of our markets during the first quarter of 2013, as net declines in our analog cable RGUs exceeded net additions to our digital cable RGUs (including migrations from analog cable) in these markets;
- (v) organic declines in ARPU from (a) broadband internet in the majority of our markets and (b) telephony services in all of our markets during the first quarter of 2013, as compared to the first quarter of 2012; and
- (vi) organic declines in overall ARPU in Ireland, Hungary, Austria, Poland, Slovakia, Romania and the Netherlands during the first quarter of 2013, as compared to the first quarter of 2012.

In addition to competition, our operations are subject to macroeconomic and political risks that are outside of our control. For example, high levels of sovereign debt in the U.S. and certain European countries (including Ireland and Hungary), combined with weak growth and high unemployment, could lead to fiscal reforms (including austerity measures), sovereign debt restructurings, currency instability, increased counterparty credit risk, high levels of volatility and, potentially, disruptions in the credit and equity markets, as well as other outcomes that might adversely impact our company. With regard to currency instability issues, concerns exist in the eurozone with respect to individual macro-fundamentals on a country-by-country basis, as well as with respect to the overall stability of the European monetary union and the suitability of a single currency to appropriately deal with specific fiscal management and sovereign debt issues in individual eurozone countries. The realization of these concerns could lead to the exit of one or more countries from the European monetary union and the re-introduction of individual currencies in these countries, or, in more extreme circumstances, the possible dissolution of the European monetary union entirely, which could result in the redenomination of a portion, or in the extreme case, all of our euro-denominated assets, liabilities and cash flows to the new currency of the country in which they originated. This could result in a mismatch in the

currencies of our assets, liabilities and cash flows. Any such mismatch, together with the capital market disruption that would likely accompany any such redenomination event, could have a material adverse impact on our liquidity and financial condition. Furthermore, any redenomination event would likely be accompanied by significant economic dislocation, particularly within the eurozone countries, which in turn could have an adverse impact on demand for our products, and accordingly, on our revenue and cash flows. Moreover, any changes from euro to non-euro currencies within the countries in which we operate would require us to modify our billing and other financial systems. No assurance can be given that any required modifications could be made within a timeframe that would allow us to timely bill our customers or prepare and file required financial reports. In light of the significant exposure that we have to the euro through our euro-denominated borrowings, derivative instruments, cash balances and cash flows, a redenomination event could have a material adverse impact on our company.

The video, broadband internet and telephony businesses in which we operate are capital intensive. Significant additions to our property and equipment are required to add customers to our networks and to upgrade our broadband communications networks and customer premises equipment to enhance our service offerings and improve the customer experience, including expenditures for equipment and labor costs. Significant competition, the introduction of new technologies, the expansion of existing technologies such as FTTH and advanced DSL technologies or adverse regulatory developments could cause us to decide to undertake previously unplanned upgrades of our networks and customer premises equipment in the impacted markets. In addition, no assurance can be given that any future upgrades will generate a positive return or that we will have adequate capital available to finance such future upgrades. If we are unable to, or elect not to, pay for costs associated with adding new customers, expanding or upgrading our networks or making our other planned or unplanned additions to our property and equipment our growth could be limited and our competitive position could be harmed. For information regarding our property and equipment additions, see *Material Changes in Financial Condition - Condensed Consolidated Cash Flow Statements* below.

## **Material Changes in Results of Operations**

As noted under *Overview* above, the comparability of our operating results during 2013 and 2012 is affected by acquisitions. In the following discussion, we quantify the estimated impact of acquisitions on our operating results. The acquisition impact represents our estimate of the difference between the operating results of the periods under comparison that is attributable to an acquisition. In general, we base our estimate of the acquisition impact on an acquired entity's operating results during the first three months following the acquisition date such that changes from those operating results in subsequent periods are considered to be organic changes. Accordingly, in the following discussion, variances attributed to an acquired entity during the first twelve months following the acquisition date represent differences between the estimated acquisition impact and the actual results.

Changes in foreign currency exchange rates have a significant impact on our reported operating results as certain of our operating segments have functional currencies other than the euro. Our primary exposure to FX risk during the three months ended March 31, 2013 was to the Swiss franc and the Chilean peso. In addition, our reported operating results are impacted by changes in the exchange rates of other local currencies in Europe. In this regard, 59.3% of our euro revenue during the three months ended March 31, 2013 was derived from subsidiaries whose functional currency is other than the euro. The portions of the changes in the various components of our results of operations that are attributable to changes in FX are highlighted under *Discussion and Analysis of our Reportable Segments* and *Discussion and Analysis of our Consolidated Operating Results* below.

The amounts presented and discussed below represent 100% of each operating segment's revenue and operating cash flow. As we have the ability to control VTR, we consolidate 100% of the revenue and expenses of VTR in our condensed consolidated statements of operations despite the fact that a third party owns a significant interest in VTR. The noncontrolling owners' interests in the operating results of VTR and other less significant majority-owned subsidiaries are reflected in net earnings or loss attributable to noncontrolling interests in our condensed consolidated statements of operations.

## **Discussion and Analysis of our Reportable Segments**

## General

All of the reportable segments set forth below derive their revenue primarily from broadband communications services, including video, broadband internet and telephony services. All of our reportable segments also provide B2B services. At March 31, 2013, our UPC Europe operating segments provided broadband communications services in nine European countries and DTH services to customers in the Czech Republic, Hungary, Romania and Slovakia through UPC DTH. Our Other Western Europe segment includes our broadband communications operating segments in Austria and Ireland. Our Central and Eastern Europe segment includes our broadband communications operating segments in the Czech Republic, Hungary, Poland, Romania and Slovakia. VTR provides video, broadband internet and telephony services in Chile. UPC Europe's central and other category includes (i) the UPC DTH operating segment, (ii) costs associated with certain centralized functions, including billing systems, network operations, technology, marketing, facilities, finance and other administrative functions, and (iii) intersegment eliminations within UPC Europe.

The tables presented below in this section provide a separate analysis of each of the line items that comprise operating cash flow (revenue, operating expenses and SG&A expenses, excluding allocable stock-based compensation expense, as further discussed in note 13 to our condensed consolidated financial statements) as well as an analysis of operating cash flow by reportable segment for the three months ended March 31, 2013 and 2012. These tables present (i) the amounts reported by each of our reportable segments for the comparative periods, (ii) the euro change and percentage change from period to period and (iii) the organic percentage change from period to period (percentage change after removing FX and the estimated impacts of acquisitions). The comparisons that exclude FX assume that exchange rates remained constant at the prior year rate during the comparative periods that are included in each table. We also provide a table showing the operating cash flow margins of our reportable segments for the three months ended March 31, 2013 and 2012 at the end of this section.

The revenue of our reportable segments includes revenue earned from subscribers for ongoing services, revenue earned from B2B services, interconnect fees, channel carriage fees, installation fees, mobile services revenue, late fees and advertising revenue. Consistent with the presentation of our revenue categories in note 13 to our condensed consolidated financial statements, we use the term "subscription revenue" in the following discussion to refer to amounts received from subscribers for ongoing services, excluding installation fees, late fees and mobile services revenue.

The rates charged for certain video services offered by our broadband communications operations in some European countries and in Chile are subject to oversight and control, either before or after the fact, based on competition law or general pricing regulations. Additionally, in Chile, our ability to bundle or discount our services is subject to certain limitations, and in Europe, our ability to bundle or discount our services may be constrained if we are held to be dominant with respect to any product we offer. The amounts we charge and incur with respect to telephony interconnection fees are also subject to regulatory oversight in many of our markets. Adverse outcomes from rate regulation or other regulatory initiatives could have a significant negative impact on our ability to maintain or increase our revenue. For information concerning the potential impact of adverse regulatory developments in the Netherlands, see note 12 to our condensed consolidated financial statements.

We rely on third-party vendors for the equipment, software and services that we require in order to provide services to our customers. Our suppliers often conduct business worldwide and their ability to meet our needs are subject to various risks, including political and economic instability, natural calamities, interruptions in transportation systems, terrorism and labor issues. As a result, we may not be able to obtain the equipment, software and services required for our businesses on a timely basis or on satisfactory terms. Any shortfall in customer premises equipment could lead to delays in connecting customers to our services, and accordingly, could adversely impact our ability to maintain or increase our RGUs, revenue and cash flows.

# **Revenue of our Reportable Segments**

	T	Three mon Marc				Incr	Organic increase	
		2013		2012		e	%	%
			in	millions				
UPC Europe:								
The Netherlands	€	238.4	€	236.9	€	1.5	0.6	0.5
Switzerland		246.9		238.8		8.1	3.4	5.0
Other Western Europe		168.7		161.5		7.2	4.5	4.5
Total Western Europe		654.0		637.2		16.8	2.6	3.2
Central and Eastern Europe		218.0		214.2		3.8	1.8	0.8
Central and other		24.3		21.8		2.5	11.5	11.6
Total UPC Europe		896.3		873.2		23.1	2.6	2.8
VTR (Chile)		183.1		171.3		11.8	6.9	3.9
Total	€	1,079.4	€	1,044.5	€	34.9	3.3	3.0

*General.* While not specifically discussed in the below explanations of the changes in the revenue of our reportable segments, we are experiencing significant competition in all of our broadband communications markets. This competition has an adverse impact on our ability to increase or maintain our RGUs and/or ARPU. For a description of the more notable recent impacts of this competition on our broadband communications markets, see *Overview* above.

*The Netherlands.* The increase in the Netherlands' revenue during the three months ended March 31, 2013, as compared to the corresponding period in 2012, includes (i) an organic increase of  $\in 1.2$  million or 0.5% and (ii) the impact of an acquisition, as set forth below:

scription evenue	Non- subscription revenue	Total
	in millions	
2.0	€ —	€ 2.0
(2.2)	_	(2.2)
	1.4	1.4
(0.2)	1.4	1.2
0.3	_	0.3
0.1	€ 1.4	€ 1.5
	2.0 (2.2)  (0.2) 0.3	cription venuesubscription revenuein millions $2.0 \in -$ (2.2) $   1.4$ $(0.2)$ $1.4$ $0.3$

(a) The increase in the Netherlands' subscription revenue related to a change in the average number of RGUs is attributable to increases in the average numbers of telephony, broadband internet and digital cable RGUs that were only partially offset by a decline in the average number of analog cable RGUs. The decline in the average number of analog cable RGUs led to a decline in the average number of the Netherlands' total video RGUs during the three months ended March 31, 2013, as compared to the corresponding period in 2012.

- (b) The decrease in the Netherlands' subscription revenue related to a change in ARPU is due to the net effect of (i) a decrease resulting primarily from the following factors: (a) lower ARPU due to a decrease in telephony call volume and higher proportions of customers selecting usage-based calling plans and (b) lower ARPU due to the impact of higher bundling and promotional discounts that more than offset the positive impacts of (1) July 2012 price increases for bundled services and a January 2013 price increase for certain analog cable services and (2) higher proportions of customers selecting higher-priced tiers of digital cable, broadband internet and telephony services, and (ii) an improvement in RGU mix, attributable to higher proportions of digital cable, broadband internet and telephony RGUs.
- (c) The increase in the Netherlands' non-subscription revenue is primarily attributable to the net effect of (i) an increase in installation revenue, largely related to Horizon TV, (ii) a decrease in interconnect revenue, due primarily to the impact of an August 1, 2012 reduction in fixed termination rates, and (iii) a decrease in B2B revenue.

For information concerning certain regulatory developments that could have an adverse impact on our revenue in the Netherlands, see note 12 to our condensed consolidated financial statements.

*Switzerland.* The increase in Switzerland's revenue during the three months ended March 31, 2013, as compared to the corresponding period in 2012, includes (i) an organic increase of  $\in 12.0$  million or 5.0%, (ii) the impact of an acquisition and (iii) the impact of FX, as set forth below:

		cription venue	Non- subscription revenue in millions			Total
Increase in subscription revenue due to change in:						
Average number of RGUs (a)	€	6.6	€		€	6.6
ARPU (b)		2.8				2.8
Increase in non-subscription revenue (c)				2.6		2.6
Organic increase		9.4		2.6		12.0
Impact of an acquisition		0.3				0.3
Impact of FX		(3.5)		(0.7)		(4.2)
Total	€	6.2	€	1.9	€	8.1
					_	

- (a) The increase in Switzerland's subscription revenue related to a change in the average number of RGUs is attributable to increases in the average numbers of digital cable, telephony and broadband internet RGUs that were only partially offset by a decline in the average number of analog cable RGUs. The decline in the average number of analog cable RGUs during the three months ended March 31, 2013, as compared to the corresponding period in 2012.
- (b) The increase in Switzerland's subscription revenue related to a change in ARPU is due to the net effect of (i) an improvement in RGU mix, attributable to higher proportions of digital cable, broadband internet and telephony RGUs, and (ii) a net decrease resulting primarily from the following factors: (a) higher ARPU due to higher proportions of customers selecting higher-priced tiers of broadband internet services and, to a lesser extent, digital cable services, (b) lower ARPU due to the impact of bundling discounts and (c) lower ARPU due to a decrease in telephony call volume for customers on usagebased calling plans.
- (c) The increase in Switzerland's non-subscription revenue is primarily attributable to an increase in installation revenue. The increase in installation revenue is due in part to a change in how we recognize installation revenue in Switzerland as a result of a change in how we market and deliver services upon the unencryption of the basic tier of digital television channels in November 2012, as further described below.

In October 2012, we announced an agreement with the Swiss Price Regulator pursuant to which we will make certain changes to Switzerland's service offerings in exchange for progressive increases in the price of Switzerland's basic cable connection over the next two years. In this regard, (i) effective November 1, 2012, we began offering a basic tier of digital television channels on an unencrypted basis in our Switzerland footprint and (ii) effective January 3, 2013, for video subscribers who pay the required upfront activation fee, we made available, at no additional monthly charge, a 2.0 Mbps internet connection, which was an increase from the previously-offered 300 Kbps internet connection. In addition, the price for a cable connection increased by CHF 0.90 ( $\in 0.74$ ) effective January 1, 2013 and a further increase of CHF 0.60 ( $\in 0.49$ ) will take effect on January 1, 2014. Although the above changes in Switzerland's service offerings may negatively impact certain revenue streams, we believe that the positive impact of the price increases in 2013 and 2014 will offset such negative impacts and place us in a position where we can continue to increase our revenue and RGUs in Switzerland. No assurance can be given that our assessment of the net impact of these changes in our service offerings and prices will prove to be accurate or that we will be able to continue to grow our revenue and RGUs in Switzerland.

*Other Western Europe*. During the three months ended March 31, 2013, Other Western Europe's revenue increased €7.2 million or 4.5%, as compared to the corresponding period in 2012, as set forth below:

	Subscription revenue		1			Total
				n millions		
Increase (decrease) in subscription revenue due to change in:						
Average number of RGUs (a)	€	9.2	€		€	9.2
ARPU (b)		(3.1)				(3.1)
Increase in non-subscription revenue (c)				1.1		1.1
Total	€	6.1	€	1.1	€	7.2

(a) The increase in Other Western Europe's subscription revenue related to a change in the average number of RGUs is attributable to increases in the average numbers of telephony, broadband internet and digital cable RGUs in each of Ireland and Austria that were only partially offset by a decline in the average number of analog cable RGUs in each of Austria and Ireland and, to a lesser extent, MMDS video RGUs in Ireland. The declines in the average numbers of analog cable and MMDS video RGUs led to a decline in the average number of total video RGUs in each of Ireland and Austria during the three months ended March 31, 2013, as compared to the corresponding period in 2012.

(b) The decrease in Other Western Europe's subscription revenue related to a change in ARPU is attributable to a decrease in ARPU in each of Ireland and Austria. The decrease in Ireland's ARPU is largely due to the net effect of (i) lower ARPU due to the impact of bundling discounts and (ii) higher ARPU due to higher proportions of customers selecting higherpriced tiers of digital cable and broadband internet services. The decrease in Austria's ARPU is primarily due to the net effect of (a) lower ARPU due to the impact of bundling discounts, (b) lower ARPU due to a higher proportion of customers selecting lower-priced tiers of broadband internet services and (c) higher ARPU due to price increases in January 2013 for digital and analog cable and broadband internet services. In addition, Other Western Europe's overall ARPU was impacted by adverse changes in RGU mix, primarily attributable to a lower proportion of digital cable RGUs in Ireland.

(c) The increase in Other Western Europe's non-subscription revenue is due primarily to (i) an increase in Ireland's B2B telephony services and (ii) an increase in installation revenue in Ireland.

*Central and Eastern Europe.* The increase in Central and Eastern Europe's revenue during the three months ended March 31, 2013, as compared to the corresponding period in 2012, includes (i) an organic increase of  $\in$ 1.6 million or 0.8%, (ii) the impact of an acquisition and (iii) the impact of FX, as set forth below:

	Subscription revenue		•		1				•		•								Non- subscription revenue		Total	
			in n	nillions																		
Increase (decrease) in subscription revenue due to change in:																						
Average number of RGUs (a)	€	6.2	€		€	6.2																
ARPU (b)		(5.4)				(5.4)																
Increase in non-subscription revenue (c)				0.8		0.8																
Organic increase		0.8		0.8		1.6																
Impact of an acquisition		1.8				1.8																
Impact of FX		0.8		(0.4)		0.4																
Total	€	3.4	€	0.4	€	3.8																
					_																	

- (a) The increase in Central and Eastern Europe's subscription revenue related to a change in the average number of RGUs is primarily attributable to increases in the average numbers of digital cable, telephony and broadband internet RGUs that were only partially offset by declines in the average numbers of analog cable and, to a much lesser extent, MMDS video RGUs in Slovakia. In each country within our Central and Eastern Europe segment, a decline in the average number of analog cable RGUs led to a decline in the average number of Central and Eastern Europe's total video RGUs during the three months ended March 31, 2013, as compared to the corresponding period in 2012.
- (b) The decrease in Central and Eastern Europe's subscription revenue related to a change in ARPU is primarily due to the net effect of (i) lower ARPU due to the impact of higher bundling discounts, (ii) higher ARPU due to an increase in the proportion of broadband internet and digital cable subscribers selecting higher-priced tiers of services, (iii) lower ARPU from digital cable services and (iv) lower ARPU due to a decrease in telephony call volume for customers on usage-based calling plans. In addition, Central and Eastern Europe's overall ARPU was positively impacted by an improvement in RGU mix, primarily attributable to a higher proportion of digital cable and, to a lesser extent, broadband internet RGUs.
- (c) The increase in Central and Eastern Europe's non-subscription revenue is due to individually insignificant changes in various non-subscription revenue categories.

*VTR (Chile)*. The increase in VTR's revenue during the three months ended March 31, 2013, as compared to the corresponding period in 2012, includes (i) an organic increase of  $\notin 6.8$  million or 3.9% and (ii) the impact of FX, as set forth below:

		oscription evenue		Non- oscription evenue		Total
			in	millions		
Increase in subscription revenue due to change in:						
Average number of RGUs (a)	€	7.8	€	_	€	7.8
ARPU (b)		0.1				0.1
Decrease in non-subscription revenue (c)				(1.1)		(1.1)
Organic increase (decrease)		7.9		(1.1)		6.8
Impact of FX		4.6		0.4		5.0
Total	€	12.5	€	(0.7)	€	11.8

(a) The increase in the VTR's subscription revenue related to a change in the average number of RGUs is primarily due to increases in the average numbers of digital cable, broadband internet and telephony RGUs that were only partially offset by a decline in the average number of analog cable RGUs.

- (b) The increase in the VTR's subscription revenue related to a change in ARPU is due to the net effect of (i) an improvement in RGU mix, primarily attributable to a higher proportion of digital cable RGUs, and (ii) a net decrease resulting from the following factors: (a) higher ARPU due to semi-annual inflation and other price adjustments for video, broadband internet and telephony services, (b) lower ARPU from analog and digital cable services, largely due to higher proportions of customers selecting lower-priced tiers of services, (c) higher ARPU due to the impact of lower bundling and promotional discounts and (d) lower ARPU due to a decrease in telephony call volume for customers on usage-based plans.
- (c) The decrease in the VTR's non-subscription revenue is primarily attributable to a decrease in fixed-line interconnect revenue at VTR.

## **Operating Expenses of our Reportable Segments**

	Three mo Ma	onths rch 3			Increase (d	lecrease)	Organic increase (decrease)
	2013		2012		€	%	%
		in	millions				
UPC Europe:							
The Netherlands	€ 72.2	€	71.1	€	1.1	1.5	1.4
Switzerland	69.8		68.9		0.9	1.3	2.9
Other Western Europe	65.9		64.2		1.7	2.6	2.6
Total Western Europe	207.9	_	204.2		3.7	1.8	2.3
Central and Eastern Europe	83.1		82.8		0.3	0.4	(1.1)
Central and other	24.0		19.8		4.2	21.2	21.0
Total UPC Europe	315.0		306.8		8.2	2.7	2.6
VTR (Chile)	73.6		70.7		2.9	4.1	1.3
Total operating expenses excluding stock-based compensation expense	388.6	_	377.5		11.1	2.9	2.3
Stock-based compensation expense	0.1		0.2		(0.1)	(50.0)	
Total	€ 388.7	€	377.7	€	11.0	2.9	
		_					

*General.* Operating expenses include programming and copyright, network operations, interconnect, customer operations, customer care, stock-based compensation expense and other direct costs. We do not include stock-based compensation in the following discussion and analysis of the operating expenses of our reportable segments as stock-based compensation expense is not included in the performance measures of our reportable segments. Stock-based compensation expense is discussed under *Discussion and Analysis of Our Consolidated Operating Results* below. Programming and copyright costs, which represent a significant portion of our operating costs, are expected to rise in future periods as a result of (i) growth in digital cable services, in combination with the introduction of Horizon TV, and (ii) price increases. In addition, we are subject to inflationary pressures with respect to our labor and other costs and foreign currency exchange risk with respect to costs and expenses that are denominated in currencies other than the respective functional currencies of our operating segments (non-functional currency expenses). Any cost increases that we are not able to pass on to our subscribers through service rate increases would result in increased pressure on our operating margins.

*UPC Europe*. UPC Europe's operating expenses (exclusive of stock-based compensation expense) increased  $\in$ 8.2 million or 2.7%, during the three months ended March 31, 2013, as compared to the corresponding period in 2012. This increase includes  $\in$ 1.0 million attributable to the impact of acquisitions. Excluding the effects of acquisitions and FX, UPC Europe's operating expense increased  $\in$ 8.0 million or 2.6%. This increase includes the following factors:

- An increase in programming and related costs of €7.3 million or 7.3%, due largely to growth in digital video services in the Netherlands and Switzerland;
- An increase in network-related expenses of €3.8 million or 9.1%, due largely to (i) higher costs in the UPC Europe's central operations due to increased network transit requirements and (ii) increased network maintenance costs, largely in Switzerland;
- A decrease in interconnect costs of €2.8 million or 9.3%, due predominantly to (i) lower rates in the Netherlands and (ii) lower usage in Switzerland;
- An increase in personnel costs of €2.7 million or 4.8%, primarily due to (i) increased staffing levels, predominantly in UPC Europe's central operations, the Czech Republic and Switzerland, and (ii) annual wage increases, largely in the Netherlands, UPC Europe's central operations and Switzerland; and

• A decrease in the cost of customer premises equipment sold to customers of €1.7 million, primarily due to lower sales of common interface plus or "CI+" modules in Switzerland.

*VTR (Chile).* VTR's operating expenses (exclusive of stock-based compensation expense) increased  $\notin$ 2.9 million or 4.1% during the three months ended March 31, 2013, as compared to the corresponding period in 2012. Excluding the effects of FX, VTR's operating expenses increased  $\notin$ 0.9 million or 1.3%. This increase includes the following factors:

- An increase in programming and related costs of €1.3 million or 4.8%, primarily associated with growth in digital cable services. Although a significant portion of VTR programming contracts are denominated in U.S. dollars, foreign currency exchange rate fluctuations did not materially impact the increase in VTR's programming costs during the first quarter of 2013; and
- A net decrease resulting from individually insignificant changes in other operating expense categories.

# SG&A Expenses of our Reportable Segments

	Th	ree moi Marc				Increase (o	Organic increase (decrease)	
	20	13		2012		e	%	%
				in millions				
UPC Europe:								
The Netherlands	€	26.3	€	26.5	€	(0.2)	(0.8)	(1.2)
Switzerland		39.1		35.0		4.1	11.7	13.4
Other Western Europe		23.4		22.0		1.4	6.4	6.4
Total Western Europe		88.8		83.5		5.3	6.3	6.9
Central and Eastern Europe		28.6		26.5		2.1	7.9	7.3
Central and other		33.1		29.3		3.8	13.0	13.1
Total UPC Europe		150.5		139.3		11.2	8.0	8.3
VTR (Chile)		28.3		30.7		(2.4)	(7.8)	(10.7)
Total SG&A expenses excluding stock-based compensation expense		178.8		170.0		8.8	5.2	4.9
Stock-based compensation expense		3.8		4.1		(0.3)	(7.3)	
Total	€	182.6	€	174.1	€	8.5	4.9	

*General.* SG&A expenses include human resources, information technology, general services, management, finance, legal and sales and marketing costs, stock-based compensation and other general expenses. We do not include stock-based compensation in the following discussion and analysis of the SG&A expenses of our reportable segments as stock-based compensation expense is not included in the performance measures of our reportable segments. Stock-based compensation expense is discussed under *Discussion and Analysis of Our Consolidated Operating Results* below. As noted under *Operating Expenses of our Reportable Segments* above, we are subject to inflationary pressures with respect to our labor and other costs and foreign currency exchange risk with respect to non-functional currency expenses.

*UPC Europe*. UPC Europe's SG&A expenses (exclusive of stock-based compensation expense) increased  $\notin 11.2$  million or 8.0% during the three months ended March 31, 2013, as compared to the corresponding period in 2012. This increase includes  $\notin 0.4$  million attributable to the impact of acquisitions. Excluding the effects of acquisitions and FX, UPC Europe's SG&A expenses increased  $\notin 11.5$  million or 8.3%. This increase includes the following factors:

- An increase in personnel costs of €5.8 million or 8.9%, due largely to (i) increased staffing levels, predominantly in Switzerland, Hungary and UPC Europe's central operations and (ii) annual wage increases, primarily in the Netherlands, UPC Europe's central operations and Switzerland. The increase in personnel costs also includes the impact of a new employee wage tax in the Netherlands, which was authorized in the third quarter of 2012;
- An increase in outsourced labor and professional fees of €2.6 million or 31.5%, due largely to increased costs in UPC Europe's central operations related to centralization and procurement initiatives; and
- An increase in sales and marketing costs of €0.5 million or 1.3%, as increased marketing costs associated with the launch of Horizon TV in Switzerland were largely offset by lower costs in the Netherlands and Hungary.

*VTR (Chile).* VTR's SG&A expenses (exclusive of stock-based compensation expense) decreased  $\in 2.4$  million or 7.8% during the three months ended March 31, 2013, as compared to the corresponding period in 2012. Excluding the effects of FX, VTR's SG&A expenses decreased  $\in 3.3$  million or 10.7%, due primarily to lower advertising costs.

#### **Operating Cash Flow of our Reportable Segments**

Operating cash flow is the primary measure used by our chief operating decision maker to evaluate segment operating performance. As we use the term, operating cash flow is defined as revenue less operating and SG&A expenses (excluding stock-based compensation, related-party fees and allocations, depreciation and amortization and impairment, restructuring and other operating items). For additional information concerning this performance measure and for a reconciliation of total segment operating cash flow to our loss before income taxes, see note 13 to our condensed consolidated financial statements.

	1	Three mon Marc				Increase (	Organic increase (decrease)	
		2013 2012				€	%	%
			in	millions				
UPC Europe:								
The Netherlands	€	139.9	€	139.3	€	0.6	0.4	0.4
Switzerland		138.0		134.9		3.1	2.3	3.9
Other Western Europe		79.4		75.3		4.1	5.4	5.4
Total Western Europe		357.3		349.5		7.8	2.2	2.8
Central and Eastern Europe		106.3		104.9		1.4	1.3	0.6
Central and other		(32.8)		(27.3)		(5.5)	(20.1)	(20.0)
Total UPC Europe		430.8		427.1		3.7	0.9	1.2
VTR (Chile)		81.2		69.9		11.3	16.2	13.1
Total	€	512.0	€	497.0	€	15.0	3.0	2.8

## **Operating Cash Flow Margin**

The following table sets forth the operating cash flow margin (operating cash flow divided by revenue) of each of our reportable segments:

	Three mont March	
	2013	2012
	%	
UPC Europe:		
The Netherlands	58.7	58.8
Switzerland	55.9	56.5
Other Western Europe	47.1	46.6
Total Western Europe	54.6	54.8
Central and Eastern Europe	48.8	49.0
Total UPC Europe, including central and other	48.1	48.9
VTR (Chile)	44.3	40.8

The operating cash flow margins of UPC Europe's operating segments remained largely consistent with the prior year period. The increase in VTR's operating cash flow margin reflects the net effect of (i) lower advertising costs and (ii) improved operational leverage resulting from revenue growth that more than offset the accompanying increases in operating and SG&A expenses.

As discussed above under *Overview*, the incumbent telecommunications operator is overbuilding our network in the Netherlands using FTTH and advanced DSL technologies. As a result, the Netherlands is experiencing significant competition from this telecommunications operator and we expect that the Netherlands will be challenged to maintain its current operating cash flow margin in 2013 and future periods.

For additional discussion of the factors contributing to the changes in the operating cash flow margins of our reportable segments, see the above analyses of the revenue, operating expenses and SG&A expenses of our reportable segments.

# Discussion and Analysis of our Consolidated Operating Results

## General

For more detailed explanations of the changes in our revenue, operating expenses and SG&A expenses, see the *Discussion* and *Analysis of our Reportable Segments* above.

## Revenue

Our revenue by major category is set forth below:

		Three mon Marc				Incr	Organic increase	
		2013		2012		€	%	%
			in	millions				
Subscription revenue (a):								
Video	€	513.5	€	509.6	€	3.9	0.8	0.4
Broadband internet		296.4		273.8		22.6	8.3	7.7
Telephony		156.3		152.6		3.7	2.4	1.8
Total subscription revenue		966.2		936.0		30.2	3.2	2.8
Non-subscription revenue (b)		113.2		108.5		4.7	4.3	5.0
Total	€	1,079.4	€	1,044.5	€	34.9	3.3	3.0

(a) Subscription revenue includes amounts received from subscribers for ongoing services, excluding installation fees, late fees and mobile services revenue. Subscription revenue from subscribers who purchase bundled services at a discounted rate is generally allocated proportionally to each service based on the standalone price for each individual service.

(b) Non-subscription revenue includes B2B, interconnect and installation revenue.

*Total revenue*. Our consolidated revenue increased  $\in$  34.9 million during the three months ended March 31, 2013, as compared to the corresponding period in 2012. This increase includes  $\notin$  2.4 million attributable to the impact of acquisitions. Excluding the effects of acquisitions and FX, total consolidated revenue increased  $\notin$  31.3 million or 3.0%.

*Subscription revenue*. The details of the increase in our consolidated subscription revenue for the three months ended March 31, 2013, as compared to the corresponding period in 2012, are as follows (in millions):

Increase (decrease) due to change in:

Average number of RGUs	€	34.3
ARPU		(8.5)
Organic increase		25.8
Impact of acquisitions		2.4
Impact of FX		2.0
Total increase in subscription revenue	€	30.2

Excluding the effects of acquisitions and FX, our consolidated subscription revenue increased  $\in 25.8$  million or 2.8% during the three months ended March 31, 2013, as compared to the corresponding period in 2012. This increase is attributable to (i) an increase in subscription revenue from broadband internet services of  $\in 21.1$  million or 7.7%, primarily due to an increase in the average number of broadband internet RGUs, (ii) an increase in subscription revenue from telephony services of  $\in 2.8$  million or 1.8%, as the impact of an increase in the average number of telephony RGUs was only partially offset by lower ARPU from telephony services and (iii) an increase in subscription revenue from video services of  $\in 1.9$  million or 0.4%, as the impact of higher ARPU from video services was only partially offset by a decline in the average number of video RGUs.

*Non-subscription revenue.* Excluding the effects of acquisitions and FX, our consolidated non-subscription revenue increased  $\in$ 5.5 million or 5.0% during the three months ended March 31, 2013 as compared to the corresponding period in 2012. This increase is primarily attributable to the net impact of (i) an increase in installation revenue and (ii) a decrease in interconnect revenue.

For additional information concerning the changes in our subscription and non-subscription revenue, see *Discussion and Analysis of Reportable Segments* above. For information regarding the competitive environment in certain of our markets, see *Overview* and *Discussion and Analysis of our Reportable Segments* above.

## Operating expenses

Our operating expenses increased  $\notin 11.0$  million during the three months ended March 31, 2013, as compared to the corresponding period in 2012. This increase includes  $\notin 1.0$  million attributable to the impact of acquisitions. Our operating expenses include stock-based compensation expense, which decreased  $\notin 0.1$  million during the three months ended March 31, 2013. For additional information, see the discussion following *SG&A expenses* below. Excluding the effects of acquisitions, FX and stock-based compensation expense, our operating expenses increased  $\notin 8.9$  million or 2.3% during the three months ended March 31, 2013 as compared to the corresponding period in 2012. This increase is primarily attributable to the net effect of (i) an increase in programming and related costs, (ii) an increase in network related expenses, (iii) a decrease in interconnect costs and (iv) an increase in personnel costs. For additional information regarding the changes in our operating expenses, see *Operating Expenses of our Reportable Segments* above.

#### SG&A expenses

Our SG&A expenses increased  $\in 8.5$  million during the three months ended March 31, 2013, as compared to the corresponding period in 2012. This increase includes  $\in 0.4$  million attributable to the impact of acquisitions. Our SG&A expenses include stock-based compensation expense, which decreased  $\in 0.3$  million during the three months ended March 31, 2013. For additional information, see the discussion in the following paragraph. Excluding the effects of acquisitions, FX and stock-based compensation expense, our SG&A expenses increased  $\in 8.2$  million or 4.9% during the three months ended March 31, 2013 as compared to the corresponding period in 2012. This increase is attributable to (i) an increase in personnel costs, (ii) a decrease in VTR's advertising costs and (iii) a net increase resulting from individually insignificant changes in other SG&A expense categories. For additional information regarding the changes in our SG&A expenses, see SG&A Expenses of our Reportable Segments above.

#### Stock-based compensation expense (included in operating and SG&A expenses)

Our stock-based compensation expense includes amounts allocated to our company by LGI and amounts that are based on stock incentive awards related to shares of one of our subsidiaries. The amounts allocated by LGI to our company represent the stock-based compensation associated with the LGI stock incentive awards held by certain employees of our subsidiaries. A summary of the aggregate stock-based compensation expense that is included in our operating and SG&A expenses is set forth below:

	nths ended ch 31,
2013	2012
in mi	llions
€ 1.3	€ 1.8
2.3	1.9
3.6	3.7
0.3	0.6
€ 3.9	€ 4.3
€ 0.1	€ 0.2
3.8	4.1
€ 3.9	€ 4.3
1	Marc           2013           in mi           €           1.3           2.3           3.6           0.3           €           3.9           €           0.1           3.8

(a) Includes stock-based compensation expense related to LGI PSUs.

(b) Includes stock-based compensation expense related to performance-based awards granted pursuant to a liability-based plan of VTR. These awards were granted during the first quarter of 2012 and based on the level of the specified performance criteria achieved during 2012, these awards will vest on December 31, 2013.

For additional information concerning our stock-based compensation, see note 10 to our condensed consolidated financial statements.

#### Depreciation and amortization expense

Our depreciation and amortization expense decreased  $\notin$ 4.7 million during the three months ended March 31, 2013, as compared to the corresponding period in 2012. Excluding the effects of FX, depreciation and amortization expense decreased  $\notin$ 4.8 million or 1.9%, due primarily to the net effect of (i) an increase associated with property and equipment additions related to the installation of customer premises equipment, the expansion and upgrade of our networks and other capital initiatives, (ii) a decrease associated with certain assets becoming fully depreciated, largely in Switzerland, Chile and the Netherlands, and (iii) a decrease associated with fully amortized customer relationships, primarily in Hungary and Chile.

# Impairment, restructuring and other operating items, net

We recognized net charges (credits) related to our impairment, restructuring and other operating items of  $\notin 0.1$  million and ( $\notin 0.7$  million) during the three months ended March 31, 2013 and 2012, respectively.

If, among other factors, (i) LGI's equity values were to decline significantly, or (ii) the adverse impacts of economic, competitive, regulatory or other factors were to cause our results of operations or cash flows to be worse than anticipated, we could conclude in future periods that impairment charges are required in order to reduce the carrying values of our goodwill, and to a lesser extent, other long-lived assets. Any such impairment charges could be significant.

#### Interest expense — third-party

Our third-party interest expense increased  $\notin$ 4.1 million during the three months ended March 31, 2013 as compared to the corresponding period in 2012. This increase is primarily attributable to the net effect of (i) higher average outstanding debt balances and (ii) a lower weighted average interest rate. The decrease in our weighted average interest rate is primarily related to (a) decreases in certain of the base rates for our variable rate indebtedness and (b) the completion of certain financing transactions that resulted in extended maturities and a net decrease to our weighted average interest rate. For additional information regarding our outstanding indebtedness, see note 7 to our condensed consolidated financial statements.

It is possible that (i) the interest rates on any new borrowings could be higher than the current interest rates on our existing indebtedness and (ii) the interest rates incurred on our variable-rate indebtedness could increase in future periods. As further discussed in note 4, we use derivative instruments to manage our interest rate risks.

#### Interest expense — related-party

Our consolidated related-party interest expense primarily relates to the interest expense on our shareholder loan. Our total consolidated related-party interest expense remained relatively flat during the three months ended March 31, 2013 as compared to corresponding period in 2012. For additional information, see note 7 to our condensed consolidated financial statements.

#### Realized and unrealized gains (losses) on derivative instruments, net

Our realized and unrealized gains or losses on derivative instruments include (i) unrealized changes in the fair values of our derivative instruments that are non-cash in nature until such time as the derivative contracts are fully or partially settled and (ii) realized gains or losses upon the full or partial settlement of the derivative contracts. The details of our realized and unrealized gains (losses) on derivative instruments, net, are as follows:

		Three mon Marc		
		2013		2012
Cross-currency and interest rate derivative contracts (a)	€	132.9	€	(302.3)
Foreign currency forward contracts		14.5		(8.5)
Embedded derivatives		0.2		1.9
Total	€	147.6	€	(308.9)

<sup>(</sup>a) The gain during the 2013 period is primarily attributable to the net effect of (i) gains associated with decreases in the values of the euro and Swiss franc relative to the U.S. dollar, (ii) gains associated with decreases in the values of the Hungarian forint, Polish zloty, Swiss franc and Czech koruna relative to the euro, (iii) gains associated with increases in market interest rates in the euro and Swiss franc markets, (iv) losses associated with increases in market interest rates in the U.S. dollar market and (v) losses associated with an increase in the value of the Chilean peso relative to the euro. In addition, the gain during the 2013 period includes a net loss €24.0 million resulting from changes in our credit risk valuation adjustments. The loss during the 2012 period is primarily attributable to the net effect of (i) losses associated with increases in the values of the Polish zloty, Hungarian forint, Swiss franc, Chilean peso and Czech koruna relative to the euro, (ii) losses associated with increases in market interest rates in the values of the Chilean peso and Swiss franc markets, (iv) losses associated with decreases in the values of the Chilean peso and Swiss franc relative to the U.S. dollar, (ii) losses associated with decreases in market interest rates in the euro, Hungarian forint and Swiss franc markets, (iv) losses associated with a decrease in the value of the U.S. dollar relative to the euro and (v) gains associated with increases in market interest rates in the value of the 2012 period includes a net gain of €12.5 million resulting from changes in our credit risk valuation adjustments.

For additional information concerning our derivative instruments, see notes 4 and 5 to our condensed consolidated financial statements.

#### Foreign currency transaction gains (losses), net

Our foreign currency transaction gains or losses primarily result from the remeasurement of monetary assets and liabilities that are denominated in currencies other than the underlying functional currency of the applicable entity. Unrealized foreign currency transaction gains or losses are computed based on period-end exchange rates and are non-cash in nature until such time as the amounts are settled. The details of our foreign currency transaction gains (losses), net, are as follows:

		Three months March 31	
		2013	2012
Intercompany payables and receivables denominated in a currency other than the entity's functional currency (a)	.€	(96.3) €	162.1
U.S. dollar denominated debt issued by European subsidiaries		(48.9)	48.4
Cash and restricted cash denominated in a currency other than the entity's functional currency.		(1.1)	3.0
Other		0.1	1.5
Total	€	(146.2) €	215.0

(a) Amounts primarily relate to (i) loans between our non-operating and operating subsidiaries in Europe, which generally are denominated in the currency of the applicable operating subsidiary and (ii) a U.S. dollar denominated loan between a Chilean subsidiary and a non-operating subsidiary in Europe. Accordingly, these amounts are a function of movements of (i) the euro against (a) the U.S. dollar and (b) other local currencies in Europe and (ii) the U.S. dollar against the Chilean peso.

## Losses on debt modification and extinguishment, net

We recognized losses on debt modification and extinguishment, net, of  $\in 66.3$  million and  $\in 3.0$  million during the three months ended March 31, 2013 and 2012, respectively. The loss during the 2013 period includes aggregate debt extinguishment losses of UPC Holding of  $\in 65.9$  million, which include (i)  $\in 27.5$  million of redemption premiums related to the UPC Holding 8.0% Senior Notes and the UPC Holding 9.75% Senior Notes, (ii) the write-off of  $\in 18.9$  million of unamortized discount related to the UPC Holding 9.75% Senior Notes, (iii) the write-off of  $\in 14.7$  million of deferred financing costs associated with the UPC Holding 8.0% Senior Notes and the UPC Holding 9.75% Senior Notes and (iv)  $\in 4.8$  million of aggregate interest incurred on the UPC Holding 8.0% Senior Notes and the UPC Holding 9.75% Senior Notes between the respective dates that we and the trustee were legally discharged.

The loss during the 2012 period includes (i) third-party costs of  $\in 1.5$  million associated with the execution of Facility AE under the UPC Broadband Holding Bank Facility and (ii) the write-off of  $\in 1.5$  million of deferred financing costs in connection with the prepayment of amounts outstanding under Facilities M, N and O under the UPC Broadband Holding Bank Facility.

For additional information concerning our losses on debt modification and extinguishment, net, see note 7 to our condensed consolidated financial statements.

#### Income tax expense

We recognized income tax expense of  $\in$ 15.9 million and  $\in$ 23.1 million during the three months ended March 31, 2013 and 2012, respectively.

The income tax expense during the three months ended March 31, 2013 differs from the expected income tax benefit of  $\notin$  39.8 million (based on the Dutch 25.0% income tax rate) due primarily to the negative impact of certain permanent differences between the financial and tax accounting treatment of interest and other items, due mostly to a change in tax legislation enacted on January 1, 2013 restricting the deductibility of interest expense in the Netherlands. The negative impact of this item was partially offset by the positive impact of a net decrease in valuation allowances. The impact of the change in tax legislation described above positively impacted our valuation allowances by an equal and offsetting amount, resulting in no net impact to our current or deferred income taxes during the three months ended March 31, 2013.

The income tax expense during the three months ended March 31, 2012 differs from the expected income tax benefit of  $\notin$ 55.0 million (based on the Dutch 25.0% income tax rate) due primarily to the negative impacts of (i) certain permanent differences between the financial and tax accounting treatment of interest and other items and (ii) a net increase in valuation allowances.

For additional information concerning our income taxes, see note 8 to our condensed consolidated financial statements.

#### Net loss

During the three months ended March 31, 2013 and 2012, we reported net losses of  $\notin$ 175.1 million and  $\notin$ 243.2 million, respectively, including (i) operating income of  $\notin$ 270.7 million and  $\notin$ 237.1 million, respectively, (ii) non-operating expense of  $\notin$ 429.9 million and  $\notin$ 457.2 million, respectively, and (iii) income tax expense of  $\notin$ 15.9 million and  $\notin$ 23.1 million, respectively.

Gains or losses associated with (i) changes in the fair values of derivative instruments, (ii) movements in foreign currency exchange rates and (iii) the disposition of assets and changes in ownership are subject to a high degree of volatility, and as such, any gains from these sources do not represent reliable sources of income. In the absence of significant gains in the future from these sources or from other non-operating items, our ability to achieve earnings from continuing operations is largely dependent on our ability to increase our aggregate operating cash flow to a level that more than offsets the aggregate amount of our (a) stock-based compensation expense, (b) related-party fees and allocations, net, (c) depreciation and amortization, (d) impairment, restructuring and other operating items, net, (e) interest expense, (f) other net non-operating expenses and (g) income taxes.

Due largely to the fact that we seek to maintain our debt at levels that provide for attractive equity returns, as discussed under *Material Changes in Financial Condition - Capitalization* below, we expect that we will continue to report significant levels of interest expense for the foreseeable future. For information with respect to certain trends that may affect our operating results in future periods, see the discussion under *Overview* above. For information concerning the reasons for changes in specific line items in our condensed consolidated statements of operations, see the above discussion and also *Discussion and Analysis of our Reportable Segments* above.

#### Net earnings attributable to noncontrolling interests

Net earnings attributable to noncontrolling interests decreased  $\notin 0.5$  million during the three months ended March 31, 2013, as compared to the corresponding period in 2012. This decrease is primarily attributable to a decline in the results of VTR.

#### **Material Changes in Financial Condition**

#### Sources and Uses of Cash

As a holding company, UPC Holding's primary assets are its investments in consolidated subsidiaries. UPC Holding's primary subsidiary is UPC Broadband Holding, which owns all of the operating subsidiaries that are consolidated by UPC Holding. Although our consolidated operating subsidiaries have generated cash from operating activities, the terms of the instruments governing the indebtedness of UPC Broadband Holding may restrict our ability to access the assets of these subsidiaries. As set forth in the table below, these subsidiaries accounted for substantially all of our consolidated cash and cash equivalents at March 31, 2013. In addition, our ability to access the liquidity of these and other subsidiaries may be limited by tax considerations, the presence of noncontrolling interests and other factors.

### Cash and cash equivalents

The details of the euro equivalent balances of our consolidated cash and cash equivalents at March 31, 2013 are set forth in the following table. With the exception of UPC Holding, which is reported on a standalone basis, the amounts presented below include the cash and cash equivalents of the named entity and its subsidiaries unless otherwise noted (in millions):

Cash and cash equivalents held by:

UPC Holding	€	
UPC Broadband Holding (excluding VTR)		39.0
VTR		19.0
Total cash and cash equivalents	€	58.0

#### Liquidity of UPC Holding

As UPC Holding typically does not hold significant amounts of cash and cash equivalents at the parent level, UPC Holding's primary source of liquidity is proceeds received from UPC Broadband Holding (and indirectly from UPC Broadband Holding's subsidiaries) in the form of loans or distributions. As noted above, various factors may limit the ability of UPC Holding's direct and indirect subsidiaries to loan or distribute cash to UPC Holding. From time to time, UPC Holding may also supplement its sources of liquidity with net proceeds received in connection with the issuance of debt instruments and/or loans or contributions from LGE Financing (and ultimately LGI and other LGI subsidiaries). No assurance can be given that any funding would be available on favorable terms, or at all.

The ongoing cash needs of UPC Holding include corporate general and administrative expenses, interest payments on the UPC Holding Senior Notes and payments required by UPC Holding's derivative instruments. From time to time, UPC Holding may also require cash in connection with (i) the repayment of outstanding debt (including the purchase or exchange of outstanding debt securities in the open market or privately-negotiated transactions and net repayments to LGE Financing pursuant to the shareholder loan), (ii) the funding of loans or distributions to LGE Financing (and ultimately LGI and other LGI subsidiaries), (iii) the satisfaction of contingent liabilities, (iv) acquisitions or (v) other investment opportunities.

#### Liquidity of Subsidiaries

The cash and cash equivalents of our significant subsidiaries are detailed in the table above. In addition to cash and cash equivalents, the primary sources of liquidity of our subsidiaries are cash provided by operations and, in the case of UPC Broadband Holding, borrowing availability under the UPC Broadband Holding Bank Facility. For the details of the borrowing availability under the UPC Broadband Holding Bank Facility at March 31, 2013, see note 7 to our condensed consolidated financial statements. Our subsidiaries' liquidity generally is used to fund capital expenditures and debt service requirements. From time to time, our subsidiaries may also require funding in connection with (i) acquisitions and other investment opportunities, (ii) loans to UPC Holding or other LGI subsidiaries or (iii) capital distributions to UPC Holding. No assurance can be given that any external funding would be available to our subsidiaries on favorable terms, or at all.

For additional information concerning our consolidated capital expenditures and cash provided by operating activities, see the discussion under *Condensed Consolidated Cash Flow Statements* below.

#### Capitalization

We seek to maintain our debt at levels that provide for attractive equity returns without assuming undue risk. In this regard, we generally seek to cause our operating subsidiaries to maintain their debt at levels that result in a consolidated debt balance that is between four and five times our consolidated operating cash flow. However, the timing of our acquisitions and financing transactions may temporarily cause this ratio to exceed our targeted range. The ratio of our March 31, 2013 Senior Debt to our annualized EBITDA (last two quarters annualized) for UPC Holding was 3.69x for the quarter ended March 31, 2013. In addition, the ratio of our March 31, 2013 Total Debt to our annualized EBITDA (last two quarters annualized and calculated in accordance with the UPC Broadband Holding Bank Facility.

When it is cost effective, we generally seek to match the denomination of the borrowings of our subsidiaries with the functional currency of the operations that are supporting the respective borrowings. As further discussed in note 4 to our condensed consolidated financial statements, we also use derivative instruments to mitigate foreign currency and interest rate risk associated with our debt instruments.

Our ability to service or refinance our debt and to maintain compliance with the leverage covenants in the credit agreements and indentures of certain of our subsidiaries is dependent primarily on our ability to maintain or increase the operating cash flow of our operating subsidiaries and to achieve adequate returns on our property and equipment additions and acquisitions. In addition, our ability to obtain additional debt financing is limited by the leverage covenants contained in our and UPC Broadband Holding's debt instruments. For example, if the operating cash flow of UPC Broadband Holding were to decline, we could be required to partially repay or limit our borrowings under the UPC Broadband Holding Bank Facility in order to maintain compliance with applicable covenants. No assurance can be given that we would have sufficient sources of liquidity, or that any external funding would be available on favorable terms, or at all, to fund any such required repayment. The ability to access available borrowings under the UPC Broadband Holding Bank Facility to complete additional financing transactions can also be impacted by the interplay of average and spot foreign currency rates with respect to leverage calculations under the indentures for UPC Holding's senior notes.

At March 31, 2013, our outstanding consolidated third-party debt and capital lease obligations aggregated  $\notin$ 9,792.7 million, including  $\notin$ 123.0 million that is classified as current in our condensed consolidated balance sheet and  $\notin$ 7,967.7 million that is due in 2017 or thereafter.

We believe that we have sufficient resources to repay or refinance the current portion of our debt and capital lease obligations and to fund our foreseeable liquidity requirements during the next 12 months. However, as our maturing debt grows in later years, we anticipate that we will seek to refinance or otherwise extend our debt maturities. No assurance can be given that we will be able to complete these refinancing transactions or otherwise extend our debt maturities. In this regard, it is difficult to predict how political and economic conditions, sovereign debt concerns or any adverse regulatory developments will impact the credit and equity markets we access and our future financial position. However, (i) the financial failure of any of our counterparties could (a) reduce amounts available under committed credit facilities and (b) adversely impact our ability to access cash deposited with any failed financial institution and (ii) tightening of the credit markets could adversely impact our ability to access debt financing on favorable terms, or at all. In addition, sustained or increased competition, particularly in combination with adverse economic or regulatory developments, could have an unfavorable impact on our cash flows and liquidity.

With the exception of the UPC Holding Senior Notes, all of our consolidated third-party debt and capital lease obligations had been borrowed or incurred by our subsidiaries at March 31, 2013.

For additional information concerning our debt and capital lease obligations, see note 7 to our condensed consolidated financial statements.

## **Condensed Consolidated Cash Flow Statements**

General. Our cash flows are subject to significant variations due to FX.

*Summary.* The condensed consolidated cash flow statements for the three months ended March 31, 2013 and 2012 are summarized as follows:

		Three mor Marc				
		2013		2012		Change
			ir	millions		
Net cash provided by operating activities	€	188.5	€	229.5	€	(41.0)
Net cash used by investing activities		(184.6)		(212.9)		28.3
Net cash used by financing activities		(4.3)		(63.3)		59.0
Effect of exchange rate changes on cash		0.1		3.9		(3.8)
Net decrease in cash and cash equivalents	€	(0.3)	€	(42.8)	€	42.5

*Operating Activities.* The decrease in net cash provided by our operating activities is primarily attributable to the net effect of (i) a decrease in cash provided due to higher cash payments for interest, (ii) an increase in cash provided due to lower cash payments related to derivative instruments, (iii) a decrease in the cash provided by our working capital items that more than offset an increase in our operating cash flow, (iv) a decrease in cash provided due to higher net cash payments for taxes and (v) a decrease in the reported net cash provided by operating activities due to FX.

*Investing Activities.* The decrease in net cash used by our investing activities is due primarily to (i) a decrease in cash used associated with lower cash paid in connection with acquisitions of  $\notin$ 24.6 million and (ii) a decrease in cash used associated with lower capital expenditures of  $\notin$ 23.8 million. Capital expenditures decreased from  $\notin$ 202.2 million during the first three months of 2012 to  $\notin$ 178.4 million during the first three months of 2013, due primarily to a net decrease in the local currency capital expenditures of our subsidiaries.

The capital expenditures that we report in our consolidated cash flow statements do not include (i) amounts that are financed under vendor financing or capital lease arrangements or (ii) purchased assets transferred to our company by another entity under the common control of LGI in exchange for non-cash increases to our shareholder loan or non-cash contributions from our parent (non-cash related-party capital additions). Instead, these amounts are reflected as non-cash additions to our property and equipment when the underlying assets are delivered, and in the case of vendor financing and capital lease arrangements, as repayments of debt when the principal is repaid. In the following discussion, we present (i) our capital expenditures as reported in our consolidated cash flow statements, which exclude non-cash related-party capital additions, which include our capital expenditures on an accrual basis, non-cash related-party capital additions and amounts financing or capital lease arrangements. For additional information, see notes 6 and 7 to our condensed consolidated financial statements.

UPC Europe accounted for (i)  $\in$ 147.4 million and  $\in$ 164.6 million of our consolidated capital expenditures during the three months ended March 31, 2013 and 2012, respectively, and (ii)  $\in$ 189.1 million and  $\in$ 153.5 million of our consolidated property and equipment additions during the three months ended March 31, 2013 and 2012, respectively. The increase in UPC Europe's property and equipment additions is due primarily to the net effect of (i) an increase in expenditures for the purchase and installation of customer premises equipment, (ii) an increase in expenditures for new build and upgrade projects to expand services, (iii) an increase in expenditures for support capital, such as information technology upgrades and general support systems, and (iv) a decrease due to FX.

VTR accounted for (i)  $\in$  31.0 million and  $\in$  37.6 million of our consolidated capital expenditures during the three months ended March 31, 2013 and 2012, respectively, and (ii)  $\in$  38.6 million and  $\in$  43.2 million of our consolidated property and equipment additions during the three months ended March 31, 2013 and 2012, respectively. The decrease in VTR's property and equipment additions is due primarily to the net effect of (i) a decrease in expenditures for new build and upgrade projects to expand services,

(ii) an increase in expenditures for the purchase and installation of customer premises equipment, (iii) a decrease in expenditures for support capital, such as information technology upgrades and general support systems, and (iv) an increase due to FX.

*Financing Activities.* The decrease in net cash used by our financing activities is primarily attributable to the net effect of (i) a decrease in cash used related to higher net borrowings of related-party debt of  $\in 102.3$  million, (ii) an increase in cash used related to changes in cash collateral of  $\in 49.6$  million, (iii) a decrease in cash used related to higher net borrowings of third-party debt of  $\in 36.7$  million and (iv) an increase in cash used due to higher payments for financing costs and debt premiums of  $\in 23.9$  million.

#### **Off Balance Sheet Arrangements**

In the ordinary course of business, we have provided indemnifications to purchasers of certain of our assets, our lenders, our vendors and certain other parties. We have also provided performance and/or financial guarantees to local municipalities, our customers and vendors. Historically, these arrangements have not resulted in our company making any material payments and we do not believe that they will result in material payments in the future.

We are a party to various stockholder and similar agreements pursuant to which we could be required to make capital contributions to the entity in which we have invested or purchase another investor's interest. We do not expect any payments made under these provisions to be material in relation to our financial position or results of operations.

#### **Contractual Commitments**

	Payments due during:															
		ainder Vear ending December 31,														
		)13		2014		2015		2016		2017		2018	The	reafter		Total
								in m	illio	ns						
Debt (excluding interest):																
Third-party	€	86.2	€	34.5	€	290.7	€1,4	407.4	€1	1,564.1	€	312.0	€ 6	,103.0	€	9,797.9
Related-party				_									8	,729.2		8,729.2
Capital leases (excluding interest)		2.0		1.9		1.6		1.8		1.8		1.4		14.3		24.8
Operating leases		64.8		52.0		49.0		39.8		32.9		19.0		132.3		389.8
Programming commitments		60.3		53.3		37.5		36.2		36.0		_		0.1		223.4
Other commitments		122.9		137.9		43.8		28.5		20.5		8.6		32.4		394.6
Total (a)	€	336.2	€	279.6	€	422.6	€1,5	513.7	€1	1,655.3	€	341.0	€15	,011.3	€1	9,559.7
Projected cash interest payments on third-party debt and capital lease obligations (b)	€	301.3	€	573.8	€	577.2	€	584.0	€	528.8	€	414.7	€ 1	,084.2	€	4,064.0

The euro equivalents of our commitments as of March 31, 2013 are presented below:

(b) Amounts are based on interest rates, interest payment dates and contractual maturities in effect as of March 31, 2013. These amounts are presented for illustrative purposes only and will likely differ from the actual cash payments required in future periods. In addition, the amounts presented do not include the impact of our interest rate derivative contracts,

<sup>(</sup>a) The commitments reflected in this table do not reflect any liabilities that are included in our March 31, 2013 balance sheet other than debt and capital lease obligations. Our liability for uncertain tax positions in the various jurisdictions in which we operate ( $\in$ 8.6 million at March 31, 2013) has been excluded from the table as the amount and timing of any related payments are not subject to reasonable estimation.

deferred financing costs, discounts, premiums or commitment fees, all of which affect our overall cost of borrowing. Amounts associated with related-party debt are excluded from the table.

Programming commitments consist of obligations associated with certain of our programming contracts that are enforceable and legally binding on us in that we have agreed to pay minimum fees without regard to (i) the actual number of subscribers to the programming services or (ii) whether we terminate service to a portion of our subscribers or dispose of a portion of our distribution systems. The amounts reflected in the table with respect to these contracts are significantly less than the amounts we expect to pay in these periods under these contracts. Payments to programming vendors have in the past represented, and are expected to continue to represent in the future, a significant portion of our operating costs. In this regard, during the three months ended March 31, 2013 and 2012, the programming and copyright costs incurred by our broadband communications and DTH operations aggregated  $\in$ 132.9 million and  $\in$ 125.7 million, respectively.

Other commitments relate primarily to (i) satellite commitments associated with satellite carriage services provided to our company, (ii) unconditional purchase obligations associated with commitments to purchase customer premises and other equipment and services that are enforceable and legally binding on us, including  $\in$ 83.0 million related to related-party purchase obligations, and (iii) certain fixed minimum contractual commitments associated with our agreements with franchise or municipal authorities. Commitments arising from acquisition agreements are not reflected in the above table.

In addition to the commitments set forth in the table above, we have significant commitments under derivative instruments pursuant to which we expect to make payments in future periods. For information concerning projected cash flows associated with these derivative instruments, see *Projected Cash Flows Associated with Derivative Instruments* below. For information concerning our derivative instruments, including the net cash paid or received in connection with these instruments during the three months ended March 31, 2013 and 2012, see note 4 to our condensed consolidated financial statements.

We also have commitments pursuant to agreements with, and obligations imposed by, franchise authorities and municipalities, which may include obligations in certain markets to move aerial cable to underground ducts or to upgrade, rebuild or extend portions of our broadband communication systems. Such amounts are not included in the above table because they are not fixed or determinable.

## Projected Cash Flows Associated with Derivative Instruments

The following table provides information regarding the projected cash flows associated with our derivative instruments. The euro equivalents presented below are based on interest rates and exchange rates that were in effect as of March 31, 2013. These amounts are presented for illustrative purposes only and will likely differ from the actual cash payments required in future periods. For additional information regarding our derivative instruments, see note 4 to our condensed consolidated financial statements.

	Payments (receipts) due during:															
		Remainder Vear ended December 31,														
	2013					2015		2016	2017		2018		Thereafter			Total
								in mi	illion	S						
Projected derivative cash payments (receipts), net:																
Interest-related (a)	€	76.2	€	406.4	€	57.2	€	151.6	€	21.9	€	12.3	€	(3.7)	€	721.9
Principal-related (b)		—		373.7		37.8		100.6		(0.8)		(34.6)		(29.7)		447.0
Other		1.1		0.2				(1.3)		(2.7)		(28.3)				(31.0)
Total	€	77.3	€	780.3	€	95.0	€	250.9	€	18.4	€	(50.6)	€	(33.4)	€	1,137.9

(a) Includes (i) the cash flows of our interest rate cap, collar and swap contracts and (ii) the interest-related cash flows of our cross-currency and cross-currency interest rate swap contracts.

(b) Includes the principal-related cash flows of our cross-currency and cross-currency interest rate swap contracts.