

## Information related to Regulation G

### Telenet:

Telenet is a leading provider of cable television, high-speed internet access and fixed and mobile telephony services in Belgium. For purposes of its stand alone reporting obligations, Telenet prepares its consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union (GAAP).

Adjusted EBITDA and Free Cash Flow are non-GAAP measures as contemplated by the U.S. Securities and Exchange Commission's Regulation G.

Telenet believes that its presentation of Adjusted EBITDA provides useful information to investors, as Adjusted EBITDA provides a transparent view of Telenet's recurring operations and is a key measure that is used by Telenet's chief operating decision makers to evaluate operating performance and to decide how to allocate resources.

Telenet believes that its presentation of Free Cash Flow provides useful information to investors, as this measure can be used to gauge Telenet's ability to service debt and fund new investment opportunities. Free Cash Flow should not be understood to represent Telenet's ability to fund discretionary amounts, as Telenet has various mandatory and contractual obligations, including debt repayments, which are not deducted to arrive at this amount.

Investors should view Telenet's Adjusted EBITDA and Free Cash Flow as supplements to, and not substitutes for, operating income (loss), net profit (loss), cash flows from operating activities and other GAAP measures of income or cash flows.

A reconciliation of historical Adjusted EBITDA and Free Cash Flow to the most directly comparable GAAP financial measure is presented below (amounts may not total due to rounding):

|  | <b>Three months ended</b> |                |
|--|---------------------------|----------------|
|  | <b>March 31,</b>          |                |
|  | <b>2012</b>               | <b>2011</b>    |
|  | <b>in millions</b>        |                |
| Adjusted EBITDA (a) .....  | € 192.6                   | € 174.2        |
| Share based compensation .....   | (2.1)                     | (6.5)          |
| Operating credits (charges) related to acquisitions or divestitures .....              | —                         | —              |
| Restructuring charges .....  | —                         | (0.1)          |
| EBITDA .....   | 190.5                     | 167.6          |
| Depreciation, amortization and impairment .....  | (97.8)                    | (81.1)         |
| Net finance expense .....  | (67.9)                    | (13.4)         |
| Share of the loss of equity accounted investees .....                                  | —                         | (0.1)          |
| Income tax expense .....   | (12.6)                    | (30.2)         |
| Total comprehensive income for the period, attributable to owners of the company ..... | <u>€ 12.2</u>             | <u>€ 42.8</u>  |
| Free cash flow (b) .....   | € 55.0                    | € 85.5         |
| Purchases of property and equipment .....  | 66.5                      | 68.4           |
| Purchases of intangibles .....   | 24.9                      | 14.2           |
| Principal payment on capital leases (excluding network-related leases) .....           | 1.1                       | 1.0            |
| Net cash from operating activities .....   | <u>€ 147.5</u>            | <u>€ 169.1</u> |

- (a) Telenet defines EBITDA as profit before net finance expense, income taxes, depreciation, amortization and impairment. Adjusted EBITDA is defined as EBITDA before stock-based compensation and restructuring charges, and before operating charges or credits related to successful or unsuccessful acquisitions or divestitures.
- (b) Telenet defines Free Cash Flow as net cash provided by the operating activities of its continuing operations less (i) purchases of property and equipment and purchases of intangibles of its continuing operations, (ii) principal payments on vendor financing obligations, and (iii) principal payments on capital leases (exclusive of network-related leases), each as reported in its consolidated statement of cash flows.